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## Professional Engineering Services FSC Group 87, Class 871

<i>Special Item Number</i>	<i>Services</i>
871-1	Strategic Planning for Technology Programs/Activities
871-2	Concept Development and Requirements Analysis
871-3	System Design, Engineering and Integration
871-4	Test and Evaluation
871-5	Integrated Logistics Support
871-6	Acquisition and Life Cycle Management

**Contract Number:**

GS-23F-0211K

**Contract Period:**

April 25, 2005 through April 24, 2010

**SIC Codes:**

8711 and 8731



### Authorized Federal Supply Services

### Schedule Price List

Pricelist current through Modification A024, dated 8/14/2009



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*On-line access to contract ordering information, terms and conditions, and up-to-date pricing for this Authorized PROFESSIONAL ENGINEERING SERVICES Schedule Price List is also available on the GSA Advantage! System. Agencies can browse GSA Advantage! via the GSA homepage on the Internet at [www.gsa.gov](http://www.gsa.gov) or alternately at [www.pesystems.com](http://www.pesystems.com).*

## **Professional Engineering Services** **Federal Supply Schedule**

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## **CORPORATE OVERVIEW**

PESystems Inc. is a small business providing engineering, technical, scientific, programmatic, systems acquisition and information technology support to the Department of Defense, other government agencies and commercial entities. The corporation was founded in 1971, and was purchased in May 1995 by Mr. Wesley A. King. PESystems graduated from the SBA 8(a) program in March 2006. It received the GSA Automatic Data Processing/Information Technology (ADP/IT) Schedule in October 1997. It is ISO 9001:2000 certified and a Microsoft Registered Partner.

The corporation operates worldwide, with headquarters in Fairfax, Virginia and offices in Littleton, Massachusetts; Hampton, Virginia; and Dayton, Ohio. It has employees stationed in Saudi Arabia, Hawaii, and throughout the continental United States.

PESystems maintains a competitive business posture without sacrificing quality or reliability. The firm has a proud history of accomplishments in supporting major weapons systems, communications, and communications interface programs initiated by the Department of Defense. PESystems has developed a team of skilled systems engineers, technical analysts, program managers and systems management personnel. Company core competencies include acquisition support, program management, systems engineering and integration, Information Technology applications, systems effectiveness/performance analysis, configuration management, test and evaluation, and training.

The company recognizes that its greatest asset, and a key to its continuing success, is the diversification and professional expertise of its staff. Selective recruiting and a comprehensive benefits program have enabled PESystems to assemble and retain a quality staff of engineering and technical professionals.

PESystems actively seeks teaming opportunities with other qualified high technology firms, as both prime and subcontractor. This ongoing strategy has proven successful in meeting PESystems' goal-oriented approach to quality and total program support, and is a major factor in establishing PESystems' solid reputation for customer satisfaction and service.



## SECTION 1 - CUSTOMER INFORMATION

### 1. SPECIAL ITEM NUMBERS (SINs).

This Contract covers the following special item numbers, as fully described in Section 3 of this Schedule/Pricelist:

871-1	Strategic Planning for Technology Programs/Activities
871-2	Concept Development and Requirements Analysis
871-3	System Design, Engineering and Integration
871-4	Test and Evaluation
871-5	Integrated Logistics Support
871-6	Acquisition and Life Cycle Management

This Contract covers the following professional engineering disciplines, as fully described in Section 3 of this Schedule/Pricelist: Electrical Engineering.

- A. Labor Categories** available for each SIN are listed and described in Section 4 of this Schedule/Pricelist.
- B. Prices** for each labor category by contract year are listed in Section 5 of this Schedule/Pricelist.
- C. SIC Codes** 8711 and 8731 are applicable for each SIN listed above.

### 2. MAXIMUM ORDER.

The maximum dollar value of any order placed under this Schedule/Pricelist is \$750,000. Requirements that exceed this amount may be processed in accordance with I-FSS-125 (see Section 2).

### 3. MINIMUM ORDER.

The minimum dollar value of any order placed under this Schedule/Pricelist is \$100.

### 4. GEOGRAPHIC SCOPE OF CONTRACT.

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii and the Commonwealth of Puerto Rico. The geographic scope is the same for all items offered under this Schedule/Pricelist.

### 5. POINTS OF PRODUCTION.

Services under this Schedule/Pricelist are available at any PEsystems office listed in Section 6, at client sites within fifty (50) miles of any PEsystems office, or at any client location within the geographic scope of this schedule.

### 6. DISCOUNTS FROM LIST PRICES.

PESystems offers a 2% discount on all orders and additional quantity/dollar volume discounts will be given at the rate of 2% for services exceeding 25,000 labor hours or



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\$500,000. Total services by hourly rates can be combined within a SIN or through a combination of SINs on a single contractual action to achieve this discount.

**7. OTHER DISCOUNTS.**

PESystems offers a 1% discount for orders placed with Government purchase cards.

Government site and regional discounts will be provided for individual labor rates on a case-by-case basis in accordance with the current DCAA Audited rates and the Department of Labor forecasts for regional employment rates.

**8. PROMPT PAYMENT TERMS.**

PESystems terms are net 30 days.

**9. ACCEPTANCE OF GOVERNMENT PURCHASE CARDS.**

- a. PESystems will accept Government purchase cards for orders below the micropurchase threshold of \$2,500.
- b. PESystems may accept purchase cards for orders that exceed the micropurchase threshold.

**10. ORDERING ADDRESS.**

***Orders should be addressed to:***

PESystems, Incorporated  
10201 Fairfax Boulevard, Suite 400  
Fairfax, VA 22030

**Attention:** GSA Professional Engineering Services (PES) Contract Administrator

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

**Main Telephone Number:**

703-691-3498 (Information)

**Facsimile Number:**

703-246-9313

**Technical Information or Ordering**

David Zivich:  
703-246-9664

**Payment or Billing Questions**

Pamela C. Johnson:  
703-246-9660



**11. PAYMENT ADDRESS.**

<b>For Checks:</b>  Wells Fargo Business Credit P.O. Box 823280 Philadelphia, PA 19182-3280 Attn: Monica Sorrels 303-964-7448	<b>For Wire Transfers:</b>  Wells Fargo Bank, N.A. San Francisco, CA ABA Routing #: 121000248 Account # 4121281877 Beneficiary: Wells Fargo Business Credit
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**12. EXPORT PACKING CHARGES.** Not applicable.

**13. TERMS & CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE.**

PESystems will negotiate acceptance of Government purchase cards for orders that exceed the micropurchase threshold on a delivery order basis.

**14. YEAR 2000 (Y2K) COMPLIANCE.**

PESystems' ADP systems are fully Y2K compliant.

**15. ENVIRONMENTAL ATTRIBUTES.** Not applicable.

**16. DATA UNIVERSAL NUMBERING SYSTEM (DUNS) NUMBER:** 86-779-6989

**17. CENTRAL CONTRACTOR REGISTRATION (CCR) NUMBER.**

PESystems is listed under the DUNS number indicated above.

**18. TAX IDENTIFICATION NUMBER:** 54-0891458



## **SECTION 2 – ADDITIONAL TERMS AND CONDITIONS**

### **1. TYPES OF ORDERS.**

Both Time and Materials (T&M) and Firm Fixed Price orders may be placed under this Schedule/Pricelist.

### **2. F.O.B. Destination.**

Prices offered include the 48 contiguous states. "Domestic"

### **3. OTHER DIRECT COSTS (ODCs).**

PESystems charges for ODCs such as direct materials, reproduction, long distance telephone, postage/overnight delivery, computer usage time, and travel. Travel costs will be charged in accordance with the Federal Travel Regulations (FTR). PESystems' DCAA-approved G&A rate applies to all ODCs.

These rates are subject to change upon DCAA's establishment of different provisional billing rates.

For T&M orders, PESystems will bill for ODCs at cost as described above plus G&A. For Firm Fixed Price orders, PESystems will include amounts for all ODCs except travel in our quotation.

### **4. INDUSTRIAL FUNDING FEE.**

The Industrial Funding Fee is included in the rates shown in Section 5.

### **5. PROGRESS PAYMENTS.**

As a small business, PESystems will request progress payments on Firm Fixed Price orders that have a performance period that exceeds sixty (60) calendar days.

### **6. REQUIREMENTS EXCEEDING THE MAXIMUM ORDER (PES-I-FSS-125 OCT 1997).**

a. In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall—

(1) Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and

(2) After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.



**b.** Vendors may:

- (1)** Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in PES-52.216-19, Order Limitations).
- (2)** Offer the lowest price available under the contract; or
- (3)** Decline the order (orders must be returned in accordance with PES-52.216-19).

**c.** A delivery order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

**d.** Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-72.

**7. ORDERING PROCEDURES FOR SERVICES.**

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that are priced on Schedule at hourly rates. These special ordering procedures take precedence over the procedures in FAR 8.404.

The GSA has determined that the rates for services contained in the contractor's price list applicable to this schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

When ordering services, ordering offices shall –

**a.** Prepare a Request for Quotes

- (1)** A performance-based statement of work that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
- (2)** A request for quotes should be prepared which includes the performance-based statement of work and requests the contractors to submit either a firm-



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fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials quote may be requested. The firm-fixed price shall be based on the hourly rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

**(3)** The request for quotes may request the contractors, if necessary or appropriate, to submit a project plan for performing the task and information on the contractor's experience and/or past performance performing similar tasks.

**(4)** The request for quotes shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical acceptability of responses.

**b.** Transmit the Request for Quotes to Contractors

**(1)** Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, hourly rates and other factors such as contractors' locations, as appropriate).

**(2)** The request for quotes should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request for quotes should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.



**c.** Evaluate quotes and select the contractor to receive the order. After responses have been evaluated against the factors identified in the request for quotes, the order should be placed with the schedule contractor that represents the best value and results in the lowest overall cost alternative (considering price, special qualifications, administrative costs, etc.) to meet the Government's needs.

The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs ordering offices shall - Inform contractors in the request for quotes (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

**(1) SINGLE BPA:** Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs should be awarded the BPA.

**(2) MULTIPLE BPAs:** When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in b(2) above, and then place the order with the Schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs.

**d.** Review BPAs periodically. Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value (considering price, special qualifications, etc.) and results in the lowest overall cost alternative to meet the agency's needs.

**e.** The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.



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f. When the ordering office's requirement involves both products as well as professional services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the greatest value in terms of meeting the agency's total needs.

g. The ordering office, at a minimum, should document orders by identifying the contractor the services were purchased from, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

**8. PROCEDURES FOR FIXED PRICES ON GSA SCHEDULE.** The ordering procedures set forth at FAR 8.404 should be used for those services based on fixed prices. The Contractor is advised that based on the specific task identified at the task order level, it may use Clause 552.238-76, Price Reduction, to provide a proposed fixed price to the agency to more accurately reflect the actual work required.

**9. SPECIAL PROVISIONS FOR TASK ORDERS.** Agencies may incorporate provisions in their task order that are essential to their requirements (e.g., security clearances, hazardous substances, special handling, key personnel, etc.). These provisions, when required, will be included in individual task orders. Any cost necessary for the contractor to comply with the provision(s) will be included in the task order proposal, unless otherwise prohibited by law.



## SECTION 3 - SPECIAL ITEM NUMBERS (SINs)

PESystems offers professional engineering services under each of the following SINs.

### **871-1 STRATEGIC PLANNING FOR TECHNOLOGY PROGRAMS/ACTIVITIES**

Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

**Example:** The evaluation and preliminary definition of new and/or improved performance goals for navigation satellites – such as launch procedures and costs, multi-user capability, useful service life, accuracy and resistance to natural and man made electronic interference.

### **871-2 CONCEPT DEVELOPMENT AND REQUIREMENTS ANALYSIS**

Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

**Example:** The development and analysis of the total mission profile and life cycle of the improved satellite including examination of performance and cost tradeoffs.

### **871-3 SYSTEM DESIGN, ENGINEERING AND INTEGRATION**

Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

**Example:** The navigation satellite concept produced in the preceding stage will be converted to a detailed engineering design package, performance will be computer simulated and a working model will be built for testing and design verification.



#### **871-4 TEST AND EVALUATION**

Services required under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited to testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

**Example:** The navigation satellite working model will be subjected to a series of tests, which may simulate and ultimately duplicate its operational environment.

#### **871-5 INTEGRATED LOGISTICS SUPPORT**

Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their life cycles. Typical associated tasks include, but are not limited to ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, long-term reliability and maintainability, training, privatization and outsourcing.

**Example:** The full range of life cycle logistics support for the navigation satellite will be identified and designed in this stage including training, operation and maintenance requirements, and replacement procedures.

#### **871-6 ACQUISITION AND LIFE CYCLE MANAGEMENT**

Services required under this SIN involve all of the planning, budgetary, contract and systems/program management functions required to procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training, privatization and outsourcing.

**Example:** During this stage the actual manufacturing, launch, and performance monitoring of the navigation satellite will be assisted through project management, configuration management, reliability analysis, engineering retrofit improvements and similar functions.



## PROFESSIONAL ENGINEERING DISCIPLINES (PEDs)

There are four primary disciplines in the engineering field and hundreds of sub-disciplines or specialties associated with engineering. Below is a brief description of the primary engineering disciplines available under this Schedule/Pricelist. Additional information about PEsystems' capability to provide specific sub-disciplines will be furnished upon request. PEsystems offers all PEDs under all SINS.

### Electrical Engineering:

Planning, design, development, evaluation and operation of electrical principles, models and processes. It includes, but is not limited to, the design, fabrication, measurement and operation of electrical devices, equipment and systems (e.g., signal processing; telecommunication; sensors, microwave, and image processing; micro-fabrication; energy systems and control; micro- and nano-electronics; plasma processing; laser and photonics; satellites, missiles and guidance systems, space vehicles, fiber optics, robotics, etc.). Within the electrical engineering discipline, there are several specialties within the scope of this work; a partial listing follows:

✓ Aerospace and Electronic Systems	✓ Antennas and Propagation	✓ Broadcast Technology
✓ Circuits and Systems	✓ Communications	✓ Components Packaging, and Manufacturing Technology
✓ Computer*	✓ Consumer Electronics	✓ Control Systems
✓ Dielectrics and Electrical Insulation	✓ Education	✓ Electromagnetic Compatibility
✓ Geoscience & Remote Sensing	✓ Engineering Management	✓ Engineering in Medicine and Biology
✓ Information Theory	✓ Industrial Electronics	✓ Industry Applications
✓ Lasers & Electro-Optics	✓ Intelligent Transportation Systems	✓ Instrumentation and Measurement
✓ Nuclear and Plasma Sciences	✓ Magnetics	✓ Microwave Theory and Techniques
✓ Power Electronics	✓ Neural Networks Council	✓ Oceanic Engineering
✓ Reliability	✓ Power Engineering	✓ Professional Communication
✓ Solid-State Circuits	✓ Robotics & Automation	✓ Other Chemical Engineering Specialties not listed in the "Services not Included Paragraph"
✓ Vehicular Technology	✓ Systems, Man, and Cybernetics	
✓ Signal Processing on Social Implications of Technology	✓ Ultrasonics, Ferroelectrics, and Frequency Control	



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The following non-inclusive list represents a sampling of the types of engineering tasks contemplated:

- Acquisition and life cycle management
- Analysis of program goals, mission, objectives, performance
- Assessment Support
- Computer Aided Design (CAD)
- Computer Aided Engineering (CAE)
- Computer Aided Management (CAM)
- Concept development
- D&D (decontamination and decommissioning)
- Demonstration and Validation
- Design/Specifications
- Documentation and Information Dissemination
- Economic/Business case analysis
- Economic impact evaluations
- Education/training
- Environmental control for electrical units (e.g., cooling units)
- Forensic engineering
- Independent Verification and Validation (IV&V)
- Information services (studies, impact statements, program development, project documentation, data collection, data analysis/evaluation, etc.)
- Instrumentation
- Integration
- Investigative Engineering Service
- Life Cycle Costing
- Logistics
- Long-term Reliability and Maintainability
- Migration Strategy
- (Test and Evaluation) of Products and Systems
- National Academy of Sciences studies
- O&M (operation and maintenance)
- Operations Research (Non R&D)
- Permitting and Licensing
- Plan, organize, establish, implement, manage, maintain, upgrade and control of technical systems
- Privatization
- Program and Project management
- Prototype development and first article(s) production
- Radar/Sonar
- Regulatory compliance support
- Reliability and Maintainability Analysis
- Reverse engineering
- Signal processing
- Simulation and modeling
- Site development
- Source data development (forward engineering hardware and software systems)
- Source data validation (existing hardware and software systems)
- Special projects and studies
- Statistical analysis
- Support services
- Systems engineering data base development, maintenance, and analysis
- Technical analysis
- Technical and management support
- Technical writing/editorial support
- T&E



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Personnel categories for professional engineering services anticipated include, but are not limited to:

- Administrative
- Consultants
- Documentation Specialists
- Economists
- Engineering and Technical Analysts
- Engineering Software Developers and Analysts
- Engineers
- Information Specialists
- Logistics Engineers and Technical Specialists
- Material Management Engineers and Technical Specialists
- Operations Research Specialists
- Physicists
- Project/Program Analysts/Leaders/Managers
- Scientists
- Statisticians/Mathematicians
- Support
- Technicians
- Trainers
- Writers



## SECTION 4 - DEFINITION OF LABOR CATEGORIES

### Labor Category: Program/Project Manager

**Education:** Masters Degree in a technical or business area, or a Bachelors Degree and five (5) years of additional experience relevant to the task order can be substituted for the Masters Degree for Skill Levels IV, III and II. Bachelors Degree in a technical or business area for Skill Level I.

#### Skill Level: IV

**Duties/Responsibilities:** Highest company line project management level. Plans, supervises, manages, and may participate technically in all projects within the operating unit. Typically supervises multiple senior and mid level program managers. Has authority for unsupervised technical and financial decision and action. Provides expertise to client or government entity in meeting specific requirements associated with technical or business related issues. Interprets processes/issues relating to key aspects of program requirements to support solution process. Recommends or develops alternate solutions when applicable.

**Experience:** 20+ years of project-related experience *including* at least five years experience managing multiple projects and staff of comparable scope to the effort assigned. Expert knowledge of technical, business or policy issues pertaining to subject area(s) for which support is being provided. Ability to interact effectively with technical and/or business officials involved in the task area(s). Shall possess above average oral presentation and writing skills.

#### Skill Level: III

**Duties/Responsibilities:** Senior company line project management level. Plans, supervises, manages, and may participate technically in all projects within the operating unit. Typically supervises multiple senior and mid level program managers. Has authority for unsupervised technical and financial decision and action. Provides expertise to client or government entity in meeting specific requirements associated with technical or business related issues. Interprets processes/issues relating to key aspects of program requirements to support solution process. Recommends or develops alternate solutions when applicable.

**Experience:** 15+ - 20 years of acquisition program/project-related experience *including* at least five years experience managing multiple projects and staff of comparable scope to the effort assigned or eight years in the specialty. Expert knowledge of technical, business or policy issues pertaining to subject area(s) for which support is being provided. Ability to interact effectively with technical and/or business officials involved in the task area(s). Shall possess above average oral presentation and writing skills.



**Skill Level: II**

**Duties/Responsibilities:** Plans, supervises, manages, and may participate technically in one or more projects. May supervise one or more mid level project managers. Trains and supervises junior and mid-level personnel. Has authority for unsupervised technical decision and action. Provides expertise to client or government entity in meeting specific requirements associated with technical or business related issues. Interprets processes/issues relating to key aspects of program requirements to support solution process. Recommends or develops alternate solutions when applicable.

**Experience:** 7+ - 15 years of acquisition program/project-related experience *including* at least five years experience managing one or more projects and staff comparable scope to the effort assigned. Thorough knowledge of technical, business or policy issues pertaining to subject area(s) for which support is being provided. Ability to interact effectively with technical and/or business officials involved in the task area(s). Shall possess above average oral presentation and writing skills.

**Skill Level: I**

**Duties/Responsibilities:** Plans, supervises, manages, and usually participates technically in one or more projects. Trains and supervises junior personnel. Has limited authority for unsupervised technical decision and action. Provides expertise to client or government entity in meeting specific requirements associated with technical or business related issues. Interprets processes/issues relating to key aspects of program requirements to support solution process. Recommends or develops alternate solutions when applicable.

**Experience:** 3+ - 7 years of acquisition program/project-related experience *including* at least three year experience managing one or more projects and staff comparable scope to the effort assigned. Thorough knowledge of technical, business or policy issues pertaining to subject area(s) for which support is being provided. Ability to interact effectively with technical and/or business officials involved in the task area(s). Shall possess above average oral presentation and writing skill.



**Labor Category:** Subject Matter Expert

**Education:** Masters Degree in a technical or business area, or a Bachelors Degree and seven (7) years of additional experience relevant to the task order can be substituted for the Masters Degree for Skill Level III. Masters Degree in a technical or business area, or a Bachelors Degree and five (5) years of experience relevant to the task order can be substituted for the Masters Degree for Skill Level II. Bachelor's Degree in a technical or business area for Skill Level I.

**Skill Level: V**

**Duties/Responsibilities:** Plans, conducts, and technically directs complex projects involving the origination, application, and/or analysis of new or innovative techniques and approaches. Provides technical leadership, inspiration, and consultation to professional co-workers. May represent the Company in outside technical forums.

**Experience:** 25+ years of specific experience in the field of specialization and generally recognized as an expert by peer community. Published professional articles advancing knowledge in field of expertise. Diversified knowledge in field of specialization, with an in-depth understanding of the latest developments and trends. Capable of developing new and innovative state-of-the-art applications or technologies.

**Skill Level: IV**

**Duties/Responsibilities:** Conducts and technically directs complex projects involving origination, application, and/or analysis of new or innovative techniques and approaches. Provides technical leadership and consultation to professional co-workers.

**Experience:** 20+ - 25 years of project-related experience *plus* recognized expertise in a technical field (as indicated by sub-category, if any) via technically unique project work or innovation, published papers, advanced degrees, awards, etc.

**Skill Level: III**

**Duties/Responsibilities:** Works independently on complex projects involving the origination, application, and/or analysis of new or innovative techniques and approaches. Provides technical leadership and consultation to professional co-workers.

**Experience:** 15+ - 20 years of project-related experience *plus* recognized expertise in a technical field (as indicated by sub-category, if any) via technically unique project work or innovation, published papers, advanced degrees, awards, etc.



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PESystems GSA Schedule  
Professional Engineering Services

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**Skill Level: II**

**Duties/Responsibilities:** Conducts and technically directs complex projects involving origination, application, and/or analysis of new or innovative techniques and approaches. Provides technical leadership and consultation to professional co-workers.

**Experience:** 7+ - 15 years of project-related experience *plus* recognized expertise in a technical field (as indicated by sub-category, if any) via technically unique project work or innovation, published papers, advanced degrees, awards, etc.

**Skill Level: I**

**Duties/Responsibilities:** Works independently on complex projects involving the origination, application, and/or analysis of new or innovative techniques and approaches. Provides technical leadership and consultation to professional co-workers.

**Experience:** 3+ - 7 years of project-related experience *plus* recognized expertise in a technical field (as indicated by sub-category, if any) via technically unique project work or innovation, published papers, advanced degrees, awards, etc.



**Labor Category: Systems/Software Engineer**

**Education:** Masters Degree in a technical or business area. Additional five (5) years relevant experience may be substituted for the Masters Degree for Skill Levels V, IV and III. Bachelor's Degree in a technical or business area for Skill Levels II and I.

**Skill Level: V**

**Duties/Responsibilities:** Plans, conducts, supervises, and/or manages more complex projects or multiple projects. Typically trains and supervises junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. Typically has overall responsibility for project technical direction, as well as financial and technical management.

**Experience:** 20+ years of relevant experience. Sub-categories require degree concentration or at least five years experience in the specialty area.

**Skill Level: IV**

**Duties/Responsibilities:** Plans, conducts, supervises, and/or manages more complex projects or multiple projects. Typically trains and supervises junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. Typically has overall responsibility for project technical direction, as well as financial and technical management.

**Experience:** 15+ - 20 years of project-related relevant experience. Sub-categories require degree concentration or at least two (2) years experience in the specialty area.

**Skill Level: III**

**Duties/Responsibilities:** May plan, conduct, supervise, and/or manage most tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments are broad in nature requiring originality and ingenuity. May train or supervise junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. May have overall responsibility for project financial and technical management.

**Experience:** 7 - 15 years of relevant experience. Sub-categories require degree concentration or at least two (2) years experience in the specialty area.



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**Skill Level: II**

**Duties/Responsibilities:** Performs varied and difficult tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments may be routine or may be broad in nature requiring originality and ingenuity. May be assisted by or may supervise more junior personnel. Has some latitude for unsupervised decision and action.

**Experience:** 3+ - 7 years of relevant experience. Sub-categories require degree concentration or at least one (1) year experience in the specialty area.

**Skill Level: I**

**Duties/Responsibilities:** Performs assigned tasks that are varied and that may be somewhat difficult in character, but usually involve limited responsibility. Instructions are typically detailed.

**Experience:** 0 - 3 Years of relevant experience.



**Labor Category: Engineer/Scientist**

**Education:** Masters Degree in an engineering, science or technical related area. Additional five (5) years relevant experience may be substituted for the Masters Degree for Skill Levels V, IV and III. Bachelor's Degree in an engineering, technical or science area for Skill Levels II and I.

**Skill Level: V**

**Duties/Responsibilities:** Plans, conducts, supervises, and/or manages more complex projects or multiple projects. Typically trains and supervises junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. Typically has overall responsibility for project technical direction, as well as financial and technical management. Guides users in accomplishing specific engineering or engineering related tasks (e.g., radar-engineering, satellite down-link systems, mission systems, automated systems, reliability and maintainability, electromagnetic compatibility, safety, test and evaluation, logistics, etc.)

**Experience:** 20+ years of relevant acquisition program/project-related experience. Sub-categories require degree concentration or at least five (5) years experience in the specialty area. Must possess expert knowledge in specific disciplines required for the task, such as mission systems, reliability and maintainability, safety, test and evaluation, quality assurance, systems acquisition, manufacturing, data communications, etc. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: IV**

**Duties/Responsibilities:** Plans, conducts, supervises, and/or manages more complex projects or multiple projects. Typically trains and supervises junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. Typically has overall responsibility for project technical direction, as well as financial and technical management. Guides users in accomplishing specific engineering or engineering related tasks (e.g., radar-engineering, satellite down-link systems, mission systems, automated systems, reliability and maintainability, electromagnetic compatibility, safety, test and evaluation, logistics, etc.)

**Experience:** 15+ - 20 years of project-related experience. Sub-categories require degree concentration or at least two (2) years experience in the specialty area. Must possess expert knowledge in specific disciplines required for the task, such as mission systems, reliability and maintainability, safety, test and evaluation, quality assurance, systems acquisition, manufacturing, data communications, etc. Shall be knowledgeable



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of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: III**

**Duties/Responsibilities:** May plan, conduct, supervise, and/or manage most tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments are broad in nature requiring originality and ingenuity. May train or supervise junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. May have overall responsibility for project financial and technical management. Guides users in accomplishing specific engineering or engineering related tasks (e.g., radar-engineering, satellite down-link systems, mission systems, automated systems, reliability and maintainability, electromagnetic compatibility, safety, test and evaluation, logistics, etc.)

**Experience:** 7+ - 15 years of relevant acquisition program/project-related experience. Sub-categories require degree concentration or at least two (2) years experience in the specialty area. Must be knowledgeable in specific disciplines required for the task, such as mission systems, reliability and maintainability, safety, test and evaluation, quality assurance, systems acquisition, manufacturing, data communications, etc. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: II**

**Duties/Responsibilities:** Performs varied and difficult tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments may be routine or may be broad in nature requiring originality and ingenuity. May be assisted by or may supervise more junior personnel. Has some latitude for unsupervised decision and action.

**Experience:** 3+ - 7 years of project-related experience. Sub-categories require degree concentration or at least one (1) year experience in the specialty area. Must be knowledgeable in specific disciplines required for the task, such as mission systems, reliability and maintainability, safety, test and evaluation, quality assurance, systems acquisition, manufacturing, data communications, etc. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.



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**Skill Level: I**

**Duties/Responsibilities:** Performs assigned tasks that are varied and that may be somewhat difficult in character, but usually involve limited responsibility. Instructions are typically detailed.

**Experience:** Bachelor's Degree in the applicable task area and 0 - 3 Years of relevant acquisition program/project-related experience.

**Labor Category: Analyst**

**Education:** Masters Degree in a technical or business area, or a Bachelors Degree and five (5) years of additional experience relevant to the task order can be substituted for the Masters Degree for Skill Levels IV, V and IV. Bachelors Degree is required for Skill Levels III and II. High School Diploma required for Skill Level I.

**Skill Level: VI**

**Duties/Responsibilities:** Plans, conducts, supervises, and/or manages more complex projects or multiple projects. Typically trains and supervises junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. Typically has overall responsibility for project technical direction, as well as financial and technical management. Guides users in defining actions or tasks and chronology of events associated with systems development or integration. Participates in Business Process Reengineering functions. Performs trade-off studies and identification of deficiencies and solution candidates for problem areas. Develops risk and configuration management plans. Supports integration of new work-flow management systems. Directs Skill Level IV Analysts and below efforts.

**Experience:** 20+ years of relevant experience. Sub-categories require degree concentration or at least five years experience in the specialty area. Specific experience in functional decomposition of primary system functions and sub-functions to determine actions/tasks required to satisfy client needs. Ability to identify all internal and external functional interfaces, special knowledge and skills, or unique requirements associated with system development and performance. Specific skills in defining, refining, and integrating functional architectures. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.



**Skill Level: V**

**Duties/Responsibilities:** Plans, conducts, supervises, and/or manages more complex projects or multiple projects. Typically trains and supervises junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. Typically has overall responsibility for project technical direction, as well as financial and technical management. Guides users in defining actions or tasks and chronology of events associated with systems development or integration. Participates in Business Process Reengineering functions. Performs trade-off studies and identification of deficiencies and solution candidates for problem areas. Develops risk and configuration management plans. Supports integration of new work-flow management systems. Directs Skill Level IV Analysts and below efforts.

**Experience:** 15+ - 20 years of project-related experience. Sub-categories require degree concentration or at least two (2) years experience in the specialty area. Specific experience in functional decomposition of primary system functions and sub-functions to determine actions/tasks required to satisfy client needs. Ability to identify all internal and external functional interfaces, special knowledge and skills, or unique requirements associated with system development and performance. Specific skills in defining, refining, and integrating functional architectures. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: IV**

**Duties/Responsibilities:** May plan, conduct, supervise, and/or manage most tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments are broad in nature requiring originality and ingenuity. May train or supervise junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. May have overall responsibility for project financial and technical management. Guides users in defining actions or tasks and chronology of events associated with systems development or integration. Participates in Business Process Reengineering functions. Performs trade-off studies and identification of deficiencies and solution candidates for problem areas. Develops risk and configuration management plans. Supports integration of new work-flow management systems. Directs Skill Level III Analysts and below efforts.

**Experience:** 10 - 15 years of relevant experience. Sub-categories require degree concentration or at least three years experience in the specialty area. Specific experience in functional decomposition of primary system functions and sub-functions to determine actions/tasks required to satisfy client needs. Ability to identify all internal and external functional interfaces, special knowledge and skills, or unique requirements associated with system development and performance. Specific skills in defining,



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refining, and integrating functional architectures. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: III**

**Duties/Responsibilities:** Performs varied and difficult tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments may be routine or may be broad in nature requiring originality and ingenuity. May be assisted by or may supervise more junior personnel. Has some latitude for unsupervised decision and action. Supports users in the performance of functional analysis tasks, including functional decomposition, performance allocation to functional levels and definition/refinement of functional interfaces. Supports definition of functional architectures and assists in performing trade-off studies and effectiveness analyses, including simulation and modeling. Assists in development of risk and configuration management plans. Directs Skill Levels II and I Analysts efforts.

**Experience:** 5+ - 10 years of relevant experience. Sub-categories require degree concentration or at least one (1) year experience in the specialty area. Specific experience in identification of functional requirements, and performance and design constraint requirements. Familiarity with overall functional analysis/allocation process and performance of trade-off studies and effectiveness analyses. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: II**

**Duties/Responsibilities:** Performs assigned tasks that are varied and that may be somewhat difficult in character, but usually involve limited responsibility. Instructions are typically detailed.

**Experience:** 0 - 5 Years of relevant experience.

**Skill Level: I**

**Duties/Responsibilities:** Performs assigned technical tasks, working under immediate supervision, using established procedures. Work is typically routine and instructions are detailed.

**Experience:** At least one year in a degree program.



**Labor Category: Technician**

**Education:** High School Diploma

**Skill Level: VI**

**Duties/Responsibilities:** Plans, conducts, supervises, and/or manages very complex projects or multiple projects and is a recognized authority in the specialty area. Typically trains and supervises junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. Typically has overall responsibility for project technical direction, as well as financial and technical management.

**Experience:** 25+ years of relevant experience. Sub-categories require at least ten years experience in the specialty area. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: V**

**Duties/Responsibilities:** Plans, conducts, supervises, and/or manages more complex projects or multiple projects. Typically trains and supervises junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. Typically has overall responsibility for project technical direction, as well as financial and technical management.

**Experience:** 20+ - 25 years of relevant experience. Sub-categories require at least ten years experience in the specialty area. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: IV**

**Duties/Responsibilities:** May plan, conduct, supervise, and/or manage most tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments are broad in nature requiring originality and ingenuity. May train or supervise junior and mid-level personnel. Has substantial latitude for unsupervised decision and action. May have overall responsibility for project financial and technical management.

**Experience:** 15 – 20 years of relevant experience. Sub-categories require at least five years experience in the specialty area. Shall be knowledgeable of Government



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regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: III**

**Duties/Responsibilities:** Performs varied and difficult tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments may be routine or may be broad in nature requiring originality and ingenuity. May be assisted by or may supervise more junior personnel. Has some latitude for unsupervised decision and action.

**Experience:** 7 – 15 years of relevant experience. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: II**

**Duties/Responsibilities:** Performs varied and difficult tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments may be routine or may be broad in nature requiring originality and ingenuity. May be assisted by or may supervise more junior personnel. Has some latitude for unsupervised decision and action.

**Experience:** 3+ - 7 years of project-related experience. Sub-categories require degree concentration or at least one (1) year experience in the specialty area. Shall be knowledgeable of Government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

**Skill Level: I**

**Duties/Responsibilities:** Performs assigned tasks that are varied and that may be somewhat difficult in character, but usually involve limited responsibility. Instructions are typically detailed.

**Experience:** 0 - 3 Years of relevant experience.



## INCIDENTAL LABOR CATEGORIES

(Labor categories incidental to and in support of professional engineering services.)

### Labor Category: Administrative Assistant

**Education:** High School Diploma

**Skill Level: IV**

**Duties/Responsibilities:** Performs assigned administrative supervisory and technical support tasks. May plan, supervise, and/or manage most tasks under minimum supervision. Assignments are broad in nature requiring originality and ingenuity. May train or supervise junior and mid-level administrative personnel. Has substantial latitude for unsupervised decision and action.

**Experience:** 15 years of relevant experience, of which four must be in a supervisory capacity.

**Skill Level: III**

**Duties/Responsibilities:** Performs assigned administrative technical support tasks. May plan, supervise, and/or manage most tasks under minimum supervision. Assignments are broad in nature requiring originality and ingenuity. May train or supervise junior and mid-level administrative personnel. Has substantial latitude for unsupervised decision and action.

**Experience:** 10+ - 15 years of relevant experience.

**Skill Level: II**

**Duties/Responsibilities:** Performs assigned administrative technical support tasks. Assignments may be routine or may be broad in nature requiring originality and ingenuity. May be assisted by or may supervise more junior administrative personnel. Has some latitude for unsupervised decision and action.

**Experience:** 5 - 10 years of relevant experience.

**Skill Level: I**

**Duties/Responsibilities:** Performs assigned administrative technical support tasks under immediate supervision. Work is typically routine and instructions are detailed.

**Experience:** 1 year minimum of relevant experience.



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## SECTION 5 - PRICE LIST

The price lists below is applicable to all SIN categories, 871-1 through 871-6.

### OPTION 1 (April 25, 2005 – April 24, 2010)

Labor Category	Skill Level	Government Hourly Rate					Government Discount
		Year 6	Year 7	Year 8	Year 9	Year 10	
<b>Program Manager</b>	IV	\$150.99	\$156.27	\$161.74	\$167.41	\$173.26	See Sec 1, pg. 2
	III	\$105.80	\$109.50	\$113.33	\$117.30	\$121.41	See Sec 1, pg. 2
	II	\$87.19	\$90.24	\$93.40	\$96.67	\$100.05	See Sec 1, pg. 2
	I	\$63.14	\$65.35	\$67.63	\$70.00	\$72.45	See Sec 1, pg. 2
<b>Subject Matter Expert</b>	V	\$154.78	\$160.20	\$165.80	\$171.61	\$177.61	See Sec 1, pg. 2
	IV	\$121.45	\$125.70	\$130.10	\$134.66	\$139.37	See Sec 1, pg. 2
	III	\$106.31	\$110.03	\$113.88	\$117.87	\$121.99	See Sec 1, pg. 2
	II	\$90.19	\$93.35	\$96.62	\$100.00	\$103.50	See Sec 1, pg. 2
	I	\$67.65	\$70.02	\$72.47	\$75.01	\$77.63	See Sec 1, pg. 2
<b>Systems/ Software Engineer</b>	V	\$138.29	\$143.13	\$148.14	\$153.33	\$158.70	See Sec 1, pg. 2
	IV	\$113.20	\$117.16	\$121.26	\$125.51	\$129.90	See Sec 1, pg. 2
	III	\$90.19	\$93.35	\$96.62	\$100.00	\$103.50	See Sec 1, pg. 2
	II	\$75.16	\$77.79	\$80.51	\$83.33	\$86.25	See Sec 1, pg. 2
	I	\$55.62	\$57.57	\$59.58	\$61.67	\$63.82	See Sec 1, pg. 2
<b>Engineer/ Scientist</b>	V	\$138.29	\$143.13	\$148.14	\$153.33	\$158.70	See Sec 1, pg. 2
	IV	\$113.20	\$117.16	\$121.26	\$125.51	\$129.90	See Sec 1, pg. 2
	III	\$90.19	\$93.35	\$96.62	\$100.00	\$103.50	See Sec 1, pg. 2
	II	\$75.16	\$77.79	\$80.51	\$83.33	\$86.25	See Sec 1, pg. 2
	I	\$55.62	\$57.57	\$59.58	\$61.67	\$63.82	See Sec 1, pg. 2
<b>Analyst</b>	VI	\$145.65	\$150.75	\$156.02	\$161.48	\$167.13	See Sec 1, pg. 2
	V	\$132.28	\$136.91	\$141.71	\$146.67	\$151.80	See Sec 1, pg. 2
	IV	\$110.22	\$114.07	\$118.07	\$122.20	\$126.48	See Sec 1, pg. 2
	III	\$86.45	\$89.48	\$92.61	\$95.85	\$99.21	See Sec 1, pg. 2
	II	\$70.35	\$72.81	\$75.36	\$77.99	\$80.72	See Sec 1, pg. 2
	I	\$52.84	\$54.69	\$56.60	\$58.58	\$60.64	See Sec 1, pg. 2
<b>Technician</b>	VI	\$127.78	\$132.26	\$136.88	\$141.68	\$146.63	See Sec 1, pg. 2
	V	\$120.27	\$124.47	\$128.83	\$133.33	\$138.01	See Sec 1, pg. 2
	IV	\$97.71	\$101.13	\$104.67	\$108.33	\$112.13	See Sec 1, pg. 2
	III	\$82.69	\$85.58	\$88.58	\$91.68	\$94.88	See Sec 1, pg. 2
	II	\$72.15	\$74.68	\$77.29	\$80.00	\$82.80	See Sec 1, pg. 2
	I	\$52.61	\$54.46	\$56.36	\$58.33	\$60.38	See Sec 1, pg. 2
<b>Administrative Assistant</b>	IV	\$75.16	\$77.79	\$80.51	\$83.33	\$86.24	See Sec 1, pg. 2
	III	\$63.14	\$65.35	\$67.63	\$70.00	\$72.45	See Sec 1, pg. 2
	II	\$55.62	\$57.57	\$59.58	\$61.67	\$63.82	See Sec 1, pg. 2
	I	\$37.58	\$38.89	\$40.25	\$41.66	\$43.12	See Sec 1, pg. 2

Annual Escalation Factor: 3.5%



## **SECTION 6 – OFFICE LOCATIONS (POINTS OF PRODUCTION)**

### **Washington DC – Northern Virginia - Maryland**

#### **Corporate Headquarters – PESystems/Summit Research Corporation**

9990 Lee Highway, Suite 400

Fairfax, VA 22030

ATTN: Mr. David Zivich, E-Mail: [davez@pesystems.com](mailto:davez@pesystems.com)

703-246-9664, FAX: 703-246-9313

### **Ohio – Indiana**

#### **PESystems, Inc.**

5100 Springfield Pike, Suite 510

Dayton, OH 45431-1262

ATTN: Mr. Lawrence Bogemann, E-Mail: [lbogemann@pesystemsdayton.com](mailto:lbogemann@pesystemsdayton.com)

937-258-0141, FAX 937-252-3739

### **Virginia Beach – Norfolk – Hampton, VA**

#### **PESystems, Inc./Summit Research Corporation**

1300 Diamond Springs Road, #207

Virginia Beach, VA 23455

ATTN: Mr. Robert Myre, E-Mail: [rmyre@src-us.com](mailto:rmyre@src-us.com)

757-460-6205, FAX: 757-460-9125

### **Boston, Massachusetts**

#### **PESystems, Inc.**

119 Russell Street, Suite 2

Littleton, MA 01460

ATTN: David Clapp, E-Mail: [dclapp@pesystems.com](mailto:dclapp@pesystems.com)

978-742-9010, FAX: 978-742-9021





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DESTINATION

DELIVERY  
SCHEDULE/DATES

- (3) The government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.
- (4) This BPA does not obligate any funds.
- (5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.
- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE POINT OF CONTACT

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- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX or paper.
- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
  - (a) Name of Contractor;
  - (b) Contract number;
  - (c) BPA number;
  - (d) Model number or National Stock Number (NSN);
  - (e) Purchase order number;
  - (f) Date of purchase;
  - (g) Quantity, unit price, and extension of each item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
  - (h) Date of shipment.
- (9) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.