

PESYSTEMS, INC.

10201 Lee Highway, Suite 400 • Fairfax, VA 22030

PH: 703-246-9664 • FAX: 703-246-9313

WWW.PESYSTEMS.COM

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

Special Item Number (SIN): 132-51

Code	Services
FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D316	IT Network Management Services
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Contract No:
GS-35F-4891H

Contract Period:
10/8/2007 through 10/7/2012

Pricelist current through Modification PA-0030, dated 29 June 2009

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Contract No. GS-35F-4891

INFORMATION FOR ORDERING OFFICES

SPECIAL NOTICE TO AGENCIES:

Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/price lists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/price lists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting price lists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT

PESystems' Price List is for the 48 contiguous states, Alaska, Hawaii, the District of Columbia and the Commonwealth of Puerto Rico.

2. CONTRACTORS ORDERING ADDRESS AND PAYMENT INFORMATION

- a. The **ordering** address is:
[PESystems, Inc.](#),
[10201 Fairfax Boulevard, Suite 400](#)
[Fairfax, VA 22030](#)
- b. The **payment** office address is:

<p>For Checks:</p> <p>Wells Fargo Business Credit P.O. Box 823280 Philadelphia, PA 19182-3280</p> <p>Attn: Monica Sorrels 303-964-7448</p>	<p>For Wire Transfers:</p> <p>Wells Fargo Bank, N.A. San Francisco, CA</p> <p>ABA Routing #: 121000248 Account # 4121281877 Beneficiary: Wells Fargo Business Credit</p>
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c. Contractors are required to accept the government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards **will not** be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

Main telephone number: 703-691-3498 (Information)
Facsimile number: 703-246-9313
David Zivich: 703-246-9664 (Technical Information or Ordering)
Pamela C. Johnson: 703-246-9660 (Payment or Billing Questions)

3. **Liability for Injury or Damage**

The Contractor shall not be liable for any injury to government personnel or damage to government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. **STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279**

Block 9: Order/Modification Under Federal Schedule
Block 16: Contractor Establishment Code (DUNS): **86-779-6989**.
Block 30: Type of Contractor: **Small Disadvantaged Business**.
Block 31: Women Owned: **NO**.
Block 36: Contractor's Taxpayer Identification Number (TIN): **54-0891458**.

- a. **CAGE Code:** 5H249.
- b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

- a. Time of Delivery. PESystems shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

ITEMS OR GROUPS OF ITEMS (SIN or Nomenclature)	DELIVERY TIME (Days ARO)
132-51	90 days

- b. Urgent Requirements. When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices are "net"; basic discounts have been deducted.

- a. Prompt Payment: **1% - 10 days, net 30** from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity **over 25,000 hours ordered, an additional 2% discount.**
- c. Dollar Volume: **Volume over \$500,000 ordered, an additional 2% discount.**
- d. Government Educational Institutions: **_Same as Federal Government.**

8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING

Not Applicable.

10. SMALL REQUIREMENTS

The minimum dollar value of orders to be issued is **\$100.00**.

11. MAXIMUM ORDER

(All dollar amounts are exclusive of any discount for prompt payment.)

- a. Special Item 132-51 - Information Technology Professional Services. The maximum dollar value per order will be \$500,000 for all Information Technology Services.

12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS

In accordance with FAR 8.404:

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition.

Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the government's needs.

- a. Orders placed at or below the micro-purchase threshold. Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
- b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency's needs. In selecting the supply or service representing the best value, the ordering office may consider:

- Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
 - Trade-in considerations;
 - Probable life of the item selected as compared with that of a comparable item;
 - Warranty considerations;
 - Maintenance availability;
 - Past performance; and,
 - Environmental and energy efficiency considerations.
- c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering offices shall--
- Review additional Schedule Contractors' catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
 - Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
 - After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
 - Offer the lowest price available under the contract; or,
 - Decline the order (orders must be returned in accordance with FAR 52.216-19).
- d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.
- e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the

individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.

- f. Small Business. For orders exceeding the micro-purchase threshold, ordering offices should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.
- g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an agency requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering office shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the agency's needs.

13. FEDERAL INFORMATION TECHNOLOGY/ TELECOMMUNICATION STANDARDS REQUIREMENTS

Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

13.1 Federal Information Processing Standards Publications (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to the National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number 800-553-6847.

13.2 Federal Telecommunications Standards (FED-STDS)

Telecommunication products under this Schedule that do not conform to FED-STDS

should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDs should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number 202-619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number: 301-975-2762.

14. SECURITY REQUIREMENTS

In the event security requirements must be met, the ordering activities may incorporate, in their delivery order(s), a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden of administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is less.

15. CONTRACT ADMINISTRATION FOR ORDERING OFFICES

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the government's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE

The GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- Manufacturer
- Manufacturer's Part Number
- Product category (ies).

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (e.g.: Netscape). The Internet address is <http://www.gsa.gov>.

17. PURCHASE OF INCIDENTAL, NON-SCHEDULED ITEMS

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 - Time of delivery/installation quotations for individual orders;
 - Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
 - Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

Upon request of the contractor, the Government may provide the contractor with logistics support, as available, in accordance with all applicable government regulations. Such government support will be provided on a reimbursable basis, and will only be provided to the contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPA'S)

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows:

“BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract.”

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize the administrative and purchasing savings. This feature permits schedule users to set up “accounts” with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA.

Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. CONTRACTOR TEAM ARRANGEMENTS

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (FAR 9.6) to provide solutions when responding to a customer agency requirements. The policy and procedures outlined in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedules. See the additional information regarding Contractor Team Arrangements in this Schedule Pricelist.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the

construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotation is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following

www.dlt.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of a Federal Agency, shall follow the terms of the applicable schedule and authorization and include with each order—

- a. A copy of the authorization from the Agency with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- b. The following statement:

This order is placed under written authorization from _____ dated _____.
In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will be govern.

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s)

the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services—Fixed Price (AUG 1996) (Deviation 1 – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection—Time-and-Materials and Labor-Hour (May 2001) (Deviation 1 – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials

and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

The following sections provide pricing and descriptions for each labor category.

SERVICES DESCRIPTIONS

Equivalencies: One year of additional experience is the equivalent of one year of education (Example: 2 years of additional experience is equivalent to an Associates Degree, 4 years of additional experience is equivalent to a Bachelors Degree, 6 years of additional experience is equivalent to a Masters Degree). A certification related to a technology or professional discipline is equivalent to two years of the experience or education.

Commercial Job Title: Acquisition Specialist I

Minimum/General Experience: Two (2) years working experience in a technical or administrative discipline relating to ADP/information systems. Working knowledge and/or familiarity with the ADP/information systems acquisition process, including pertinent military and federal government standards and international program development/translation/ contracting. Working knowledge and/or familiarity with internal administrative systems including the word processing, spreadsheet, graphics and illustration, computer aided design/drafting, and database systems used to support the task order.

Functional Responsibility: Guides users in developing and/or updating acquisition documentation. Supports acquisition management decision-making process. Works under close supervision of Acquisition Specialist II or III.

Minimum Education: Associate degree or three (3) years experience relevant to the task order as a substitute.

Commercial Job Title: Acquisition Specialist II

Minimum/General Experience: Eight years working experience in a technical or administrative discipline relating to ADP/information systems. Working knowledge and/or familiarity with the ADP/information systems acquisition process, including pertinent military and federal government standards and international program development/translation/ contracting. Working knowledge and/or familiarity with the internal administrative systems including the word processing, spreadsheet, graphics and illustration, computer aided design/drafting, and database systems used to support the task order.

Functional Responsibility: Guides users in developing and/or updating acquisition documentation. Supports acquisition management decision-making process. Works under limited supervision of Acquisition Specialist III. Performs primarily independent analysis in support of specific tasking.

Minimum Education: Bachelors degree in an engineering, business analysis, systems functional analysis, quality management database development, organizational strategic planning, or program management discipline relating to the task order. Acceptable degree substitutes in computer science, math, physics or business can be used in lieu of the engineering degree. Five additional years of experience relevant to the task order can be substituted for the Bachelors degree.

Commercial Job Title: Acquisition Specialist III

Minimum/General Experience: Fifteen years of working experience in engineering, business analysis, systems functional analysis, quality management, database development, international program development/translation/contracting, organizational strategic planning, or data administration/ standardization related ADP/information systems. Specific experience in a minimum of one of the following areas is required: (a) Evaluating, developing, and improving ADP/information systems architectures using Business Reengineering/Business Process Improvement (BR/BPI) methods and modeling techniques. Developing “as-is” and “to-be” case models and performing cases analysis using the either government-approved modeling techniques and/or Commercial Off the Shelf (COTS) object oriented technology; (b) Facilitation, team building and long-range project planning, and/or hands-on facilitation and technology, experienced in using COTS groupware in a workshop environment; and, (c) Data modeling techniques, data standardization, relational database design and management systems, data dictionaries, and/or data quality management methodologies and formal advanced training in FIPS Pub 184 methodology is required.

Functional Responsibility: Guides users in developing and/or updating acquisition documentation. Supports acquisition management decision-making process. Performs as senior task leader. Directs Acquisition Specialist I and II efforts. Monitors task performance and schedules. Utilizes Business Process Reengineering (BPR) methods in task performance.

Minimum Education: Bachelors degree and Masters degree in an appropriate technical or business discipline is required. An additional five years of experience in systems engineering or systems acquisition management may be substituted for a Masters degree.

Commercial Job Title: Administrative Specialist I

Minimum/General Experience: Two years working experience in office administration, automation, and document management procedures. Familiarity with federal government standards for word processing, spreadsheets and schedule software applications. Familiarity with office bookkeeping, travel arrangements, and filing procedures.

Functional Responsibility: Supports users in word processing, document management, spread sheet development and general office management/ administrative functions. Works under close supervision of Administrative Specialist II.

Minimum Education: High school degree plus formal training in word processing, spreadsheets, schedule software applications.

Commercial Job Title: Administrative Specialist II

Minimum/General Experience: Five years working experience in office administration, automation, and document management procedures. Familiarity with federal government standards for word processing, spreadsheets and schedule software applications. Familiarity with office bookkeeping, travel arrangements, and filing procedures.

Functional Responsibility: Supports users in word processing, document management, spread sheet development and general office management/ administrative functions. Performs as senior administrative support specialist. Provides guidance and direction to Administrative Specialist I. Responsible for full range of administrative functions across project task.

Minimum Education: High school degree plus formal training in word processing, spreadsheets, schedule software applications.

Commercial Job Title: Analyst IV

Minimum/General Experience: Ten years experience in a specialized subject area or field of expertise. Must demonstrate a state of the art understanding of the specific technical subject matter required for the task. Must possess a detailed knowledge of the applicable concepts, practices and processes stipulated for the function being evaluated.

Functional Responsibility: Provides in-depth, expert analyses concerning the technical subject matter of the task. Applies experience in a specialized technical area or business field, such as Acquisition Management, Business Planning, Information Systems Configuration, e.g., compliance with Defense Information Infrastructure/Common Operating Environment (DII/COE), Business Process Reengineering, Program Management, or other areas as required by the task. Assists users with the development and implementation of program plans and strategies, including process improvement procedures, and development of workflow management systems.

Minimum Education: Bachelors degree in a technical or business area and five years of relevant experience. An additional five years of relevant experience may be substituted for a Bachelors degree.

Commercial Job Title: Client/Server Support Analyst

Minimum General Experience: Seven years working experience in an IT environment with 3 years as an analyst.

Functional Responsibility: Under general supervision, assists with workstation operating systems software and communication system software. Designs, tests, and maintains workstation systems. Responsible for analyzing and solving workstation-related problems. Responsible for security, integrity, and reliability of workstation systems. Tests and integrates new hardware, systems and modifications to existing equipment and systems. Performs research/investigations, analysis, design, testing, and installation of supported hardware and software. Schedules installation of new hardware and software and modifications to existing systems. Monitors performance of hardware and its capacity in all assigned locations. Recommends and implements enhancements to existing hardware and systems.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Communications Engineer/Specialist I

Minimum/General Experience: Four years experience working in an ADP/information systems technical, C² operations, or scientific field relating to specific communications applications. A working knowledge and/or familiarity with all military and/or federal systems acquisition process and methodologies for the accomplishment of special studies and advanced planning; operational communications systems and ongoing/projected improvements; specific frequency threats and threat assessments, modeling and simulation system performance prediction methodology and propagation theory; stressed environments (noise jamming, nuclear perturbation); signal processing algorithms, message protocols, mission planning scenarios, and transmit/receive

parameterization database requirements; Communications Security (COMSEC) cryptologic key management, manipulation and interfacing; and, physical and chemical nature of the Emergency Action Procedures for the Joint Chiefs of Staff (JCS) communications systems is desired.

Functional Responsibility: Guides users in the development, engineering and implementation of communications systems to support ADP/information systems architectures. Guides users in the development and/or modification of technical documentation. Works under close supervision of Communications Engineer/Specialist II or III.

Minimum Education: Bachelors degree in technical or scientific field relating to the task order. Acceptable substitute for the Bachelors degree is an additional three (3) years of related experience.

Commercial Job Title: Communications Engineer/Specialist II

Minimum/General Experience: Eight years experience working in an ADP/information systems technical, C² operational discipline relating to the task order. A working knowledge and/or familiarity with military and federal government systems acquisition process including; frequency propagation theory, signal acquisition and tracking, atmospheric noise; transverse magnetic and transverse electric polarization and time diversity combining; jamming and nuclear perturbations; digital modulation and spread spectrum techniques; and state-of-the-art analog-to-digital conversion technology and applications; microwave and troposcatter radio engineering, operation and theory; microwave radio transmission monitoring systems.

Functional Responsibility: Guides users in the development, engineering and implementation of communications systems to support ADP/information systems architectures. Guides users in the development and/or modification of technical documentation. Works under limited supervision of Communications Engineer/Specialist III.

Minimum Education: Bachelors degree in an engineering discipline. Five (5) additional years of experience can be substituted for the Bachelors degree.

Commercial Job Title: Communications Engineer/Specialist III

Minimum/General Experience: Twelve years experience working in an ADP/information systems technical, C² operational discipline relating to the task order. A working knowledge and/or familiarity with military and federal government systems acquisition process including; frequency propagation theory, radio engineering design, system interface requirements and control; processing gain enhancements to specific frequencies; Survivability and Vulnerability (S/V) requirements; National Security Agency (NSA) functional security requirements specifications and theory of compliance with Tested for Compromising Emanations (TEMPEST) and Communications Security (COMSEC) engineering, custom integrated circuits and cell logic; nuclear hardness and assurance engineering; and strategic communications interoperability requirements.

Functional Responsibility: Guides users in the development, engineering and implementation of communications systems to support ADP/information systems architectures. Guides users in the development and/or modification of technical documentation. Performs as senior task leader. Directs Computer Systems Engineer/Analyst I and II efforts. Monitors task performance and schedules. Responsible for task completion.

Minimum Education: Bachelors and Masters degree in an engineering discipline. Acceptable substitute for the Masters degree is an additional four years of related specialized experience. An additional four years of related specialized experience can be substituted for the Bachelors degree.

Commercial Job Title: Computer Operations Manager

Minimum General Experience: Seven years working experience in a general IT environment with operations experience and including 3 years as an operations manager.

Functional Responsibility: Responsible for all activities relating to the operation of centralized/consolidated data processing equipment and peripheral information systems equipment including server asset and configuration management, maintenance and implementation activities, system upgrade and performance monitoring, and data backup and storage. Establishes detailed schedules for the utilization of all equipment in the computer operations section to obtain maximum utilization. Assigns personnel to various operations and directs their activities. Reviews and evaluates work and prepares performance reports. Confers with and advises subordinates on administrative policies and procedures, technical problems, priorities, and methods. Consults with personnel in other information systems sections to coordinate activities. Prepares activity and progress reports regarding the computer operations section. Frequently reports to a Director of Information Systems Operations.

Minimum Education: B.S. or B.A. in related area or comparable experience

Commercial Job Title: Computer Systems Engineer/Analyst I

Minimum/General Experience: Two years experience in programming for local area network (LAN) C² operations and system test. Working knowledge and/or familiarity with military and federal government Common Operating Environment (COE), and the higher order language specified by the task order to develop the required software.

Functional Responsibility: Guides users in the development and programming of LAN and COE software applications including technical documentation to support command and control functions. Works under close supervision of Computer Systems Engineer/Analyst II or III.

Minimum Education: Bachelors degree in computer science, software engineering, mathematics or related computer system discipline. Four additional years experience may be substituted for the Bachelors degree.

Commercial Job Title: Computer Systems Engineer/Analyst II

Minimum/General Experience: Four years experience in computer systems hardware and software analysis, operations and system test. Working knowledge and/or familiarity with the military and federal government Common Operating Environment (COE), military and federal government acquisition practices and policies and the higher order programming language specified by the task order to develop the required software.

Functional Responsibility: Guides user in the development and programming of LAN and COE software applications including technical documentation to support command and control functions. Works under limited supervision of Computer Systems Engineer/Analyst III.

Minimum Education: Bachelors degree in computer science, software engineering, mathematics or related computer system discipline.

Commercial Job Title: Computer Systems Engineer/Analyst III

Minimum/General Experience: Six years experience in computer systems hardware and software analysis, C² operations, system test, and/or Software Quality Assurance (SQA) discipline. When SQA experience is applicable, it will include SQA planning, implementation of procedures, program manning and performance and/or management of SQA reviews. Working knowledge and/or familiarity with the military and federal government Common Operating Environment (COE), military and federal government acquisition practices and policies and the higher order programming language specified by the task order to develop the required software.

Functional Responsibility: Guides user in the development and programming of LAN and COE software applications including technical documentation to support command and control functions. Performs as senior task leader. Directs Computer Systems Engineer/Analyst I and II efforts. Monitors task performance and schedules. Responsible for task completion.

Minimum Education: Bachelors degree and Masters degree in computer science, software engineering, mathematics or related computer system discipline. An additional 10 years experience in systems engineering or information systems engineering may be substituted for a Masters and Bachelors degree. Acceptable substitute degrees in engineering or physics can be used in lieu of computer science degrees.

Commercial Job Title: Consultant

Minimum/General Experience: Twelve years of experience as a recognized expert in program analysis and support. Expert knowledge of technical, business or policy issues pertaining to subject area(s) e.g., IT upgrades, for which support is being provided. Known reputation in specialized field with recent participation in supporting the identified task area(s). Ability to interact effectively with technical and/or business officials involved in the task area(s). Shall possess above average oral presentation and writing skills.

Functional Responsibility: Provides expertise to client or government entity in meeting specific requirements associated with technical or business related issues. Interprets processes/issues relating to key aspects of program requirements to support solution process. Recommends or develops alternate solutions when applicable.

Minimum Education: Masters degree in a technical or business area, or a Bachelors degree and five years of experience relevant to the task order can be substituted for the Masters degree.

Commercial Job Title: Data Entry Clerk I

Minimum General Experience: 0 -1 years experience with computer data entry equipment.

Functional Responsibility: Operates a data entry device to record or verify a variety of standard and/or complex coded or uncoded business and statistical source data into a computer. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under

immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

Minimum Education: H.S or equivalent.

Commercial Job Title: Financial Management Specialist I

Minimum/General Experience: Two years working experience in ADP/information systems financial management. Experience in financial management (cost, budget, audits, schedule, etc.). Extensive working knowledge and/or familiarity with program planning, scheduling (critical path, float calculation, and integrated master schedule analysis); budget planning and formulation (PPBS); cost analysis (CPR, CSSR, CFSR, C/SCSC) and documentation responsibilities (PMD, PMP, Acquisition Plan, RFP, SAR, DAES). Must be familiar with military and federal government acquisitions regulations. Must have a working knowledge and/or familiarity with automated cost reporting and scheduling hardware and software.

Functional Responsibility: Guides users in the development and/or modification of financial analysis and management concepts required to support ADP/information systems acquisitions.

Minimum Education: Bachelors degree in Business Administration, Management, Accounting, Finance, Public Administration, Operations Research, Economics or Math. An additional five years of specialized financial management experience may be substituted for the Bachelors degree.

Commercial Job Title: Functional Analyst

Minimum/General Experience: Seven years experience in systems engineering, information technology, communications, systems functional analysis or related areas of expertise. Specific experience in identification of functional requirements, and performance and design constraint requirements. Familiarity with overall functional analysis/allocation process and performance of trade-off studies and effectiveness analyses.

Functional Responsibility: Supports users in the performance of functional analysis tasks, including functional decomposition, performance allocation to functional levels and definition/refinement of functional interfaces. Supports definition of functional architectures and assists in performing trade-off studies and effectiveness analyses, including simulation and modeling. Assists in development of risk and configuration management plans. Works under supervision of Senior Functional Analyst in large-scale efforts.

Minimum Education: Bachelors degree in related technical discipline. Five years of experience relevant to the task order can be substituted for the Bachelors degree, not to include the seven-year minimum experience requirement.

Commercial Job Title: Functional Analyst II

Minimum/General Experience: Five years experience in systems engineering, information technology, communications, systems functional analysis or related areas of expertise. Specific experience in functional decomposition of primary system functions and sub functions to determine actions/tasks required to satisfy client needs. Ability to identify all internal and external functional interfaces, special knowledge and skills, or unique requirements associated with system

development and performance. Specific skills in defining, refining, and integrating functional architectures.

Functional Responsibility: Guides users in defining actions or tasks and chronology of events associated with systems development or integration. Participates in Business Process Reengineering functions. Performs tradeoff studies and identification of deficiencies and solution candidates for problem areas. Develops risk and configuration management plans. Supports integration of new workflow management systems.

Minimum Education: Bachelors degree in engineering or computer science. An additional five years relevant experience in computer science or systems engineering may be substituted for the Bachelors degree.

Commercial Job Title: Graphics Specialist II

Minimum/General Experience: Five years experience in graphics arts design including use of graphics and multimedia presentation software applications. Understanding of graphics presentation development and delivery techniques including audio and visual technologies.

Functional Responsibility: Supports users in the development and delivery of graphics based presentations. Maintains graphics resources, databases, and libraries. Responsible for graphics support on all on-going project tasks.

Minimum Education: High School degree plus formal training in graphics arts, graphics software applications, and multimedia presentation technologies.

Commercial Job Title: Graphics Specialist III

Minimum General Experience: Five to seven years experience in graphics arts design including use of graphics and multimedia presentation software applications.

Functional Responsibility: Understanding of graphics presentation development and delivery techniques including audio, video and visual technologies. Supports users in the development and delivery of graphics based presentations. Maintains graphics resources, databases, and libraries. Responsible for graphics support on all on-going project tasks.

Minimum Education: High School degree plus formal training in graphics arts, graphics software applications, and multimedia presentation technologies.

Commercial Job Title: Help Desk Specialist I

Minimum General Experience: One year experience in computer technology environment utilizing interpersonal skills.

Functional Responsibility: Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Documents, tracks and monitors the problem to ensure a timely resolution. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

Minimum Education: Associates degree in related area or comparable experience.

Commercial Job Title: Help Desk Specialist II

Minimum General Experience: Three years experience in computer technology environment utilizing interpersonal skills.

Functional Responsibility: Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email, trouble tickets and personal requests for technical support. Documents, tracks, and monitors the problem to ensure a timely resolution and communication with end users. Familiar with a variety of the field's concepts, practices, and procedures regarding problem/incident identification and documentation, trouble ticket escalation, tiered technical resources, error/problem resolution, and knowledge/database repositories. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a supervisor or manager. A wide degree of creativity and latitude is expected.

Minimum Education: Associates degree in related area or comparable experience.

Commercial Job Title: Help Desk Specialist III

Minimum General Experience: Five years experience in computer technology environment utilizing interpersonal skills with one year help desk experience.

Functional Responsibility: Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email, trouble tickets, and personal requests for technical support. Documents, tracks, and monitors the problem to ensure a timely resolution and communication with end users. Familiar with a variety of the field's concepts, practices, and procedures regarding problem/incident identification and documentation, trouble ticket escalation, tiered technical resources, error/problem resolution, and knowledge/database repositories. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a supervisor or manager. A wide degree of creativity and latitude is expected.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Information Systems Analyst I

Minimum/General Experience: Five or more years experience in evaluation, developing and/or analyzing information systems (IS) or information technology (IT) applied to information architectures/information warfare. This includes the use of client-server systems, distributed databases, both wide-area and local-area communications, and performance-based acquisition process.

Functional Responsibility: Guides users in the analysis, evaluation, selection, and implementation of ADP/information systems. Works under supervision of Information Systems Analyst II.

Minimum Education: Bachelors degree in related technical discipline (i.e., information systems, computer science or engineering) is required. An additional five years experience in systems

engineering, information systems engineering or systems acquisition management may be substituted for a Bachelors degree.

Commercial Job Title: Information Systems Analyst II

Minimum/General Experience: Ten or more years experience in evaluation, developing and/or analyzing information systems (IS) or information technology (IT) applied to information architectures/information warfare. This includes the use of client-server systems, distributed databases, both wide-area and local-area communications, and performance-based acquisition process.

Functional Responsibility: Guides users in the analysis, evaluation, selection, and implementation of ADP/information systems. Performs as senior task leader. Monitors task performance and schedules. Responsible for task completion. Directs Information Systems Analyst I efforts

Minimum Education: Bachelors degree and Masters degree in related technical discipline (i.e., information systems, computer science or engineering) is required. An additional five years experience in systems engineering, information systems engineering or systems acquisition management may be substituted for a master's degree.

Commercial Job Title: Information Systems Subject Matter Expert/Consultant

Minimum General Experience: Seven years experience in an IT technology environment with 3 as a senior analyst.

Functional Responsibility: Provides senior level analysis, design and consultation services in an IT discipline. Knowledgeable in a specific area such as security, network architecture, or databases, and/or a specific product set such as Microsoft operating systems, Cisco routers. Generally possesses one or more technical certifications in the expert area. Is able to work independently and with minimal supervision. Provides reports, white papers, designs, and assistance with problem resolution. A wide degree of creativity and latitude is expected.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Information Systems Training Specialist I

Minimum General Experience: One year experience in an IT technology environment as a technical trainer.

Functional Responsibility: Participates in, and conducts technical training programs. Determines training objectives. Develops training courses and/or programs. Administers written and practical exams and writes performance reports to evaluate trainees' performance. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a manager.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Jr. Systems Analyst II

Minimum/General Experience: Five or more years experience in evaluation, developing and/or analyzing information systems (IS) or information technology (IT) applied to information architectures/information warfare. This includes the use of client-server systems, distributed databases, both wide-area and local-area communications, and performance-based acquisition process.

Functional Responsibility: Guides users in the analysis, evaluation, selection, and implementation of ADP/information systems. Works under supervision of Senior Systems Analyst I.

Minimum Education: Bachelors degree in related technical discipline (i.e., information systems, computer science or engineering) is required. An additional five years experience in systems engineering, information systems engineering or systems acquisition analyst may be substituted for a Bachelors degree.

Commercial Job Title: LAN/WAN Administrator

Minimum General Experience: Two years experience as a network administrator.

Functional Responsibility: Responsible for the overall administration of the enterprise-wide network including the installation, maintenance, management and coordination of the LAN/WAN (may include local, metropolitan, and wide area) networks. May supply technical recommendations related to LAN/WAN. Maintains technical expertise and studies vendor products to determine those that best meet organizational needs. Presents information to management, which may result in the purchase and installation of hardware, software, and telecommunications equipment. Recommends network security procedures and policies. Knowledgeable of network management principles and protocols in a multi-platform/multi-vendor operating environment. May work with Voice and/or Data Communications Analysts.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Logistician I

Minimum/General Experience: Two years experience in ADP/information systems acquisition knowledge and development of support documentation to include as a minimum, elements such as training, support equipment, technical orders, supply support and computer resources support, and the process of evolving and establishing maintenance/support concepts. Specialized experience in ADP/information systems acquisition logistics to include acquisition experience in the procurement and management processes of support equipment, technical orders, spares, instructional system design (ISD), and computer resources, as well as an understanding and knowledge of the logistics associated R&M functions.

Functional Responsibility: Guides users in the development and/or modification of ADP/information systems life cycle support concepts and documentation. Works under close supervision of Logistician II.

Minimum Education: Bachelors degree or an additional five years of specialized ADP/information systems logistics experience may be substituted for the degree.

Commercial Job Title: Logistician II

Minimum/General Experience: Five years experience as follows: ADP/information systems logistics experience must include working knowledge of user's requirements, processes and operations. Specialized experience must include experience in the management of complex ADP/information systems acquisition logistics effort; specialized or technical expertise in developing and reviewing documents (i.e., solicitation document, Integrated Logistics Support Plan (ILSPs), Computer Resources Life Cycle Management Plan (CRLCMP), etc.). Specialized experience must also include, Instructional Systems Design (ISD), developing documentation for RFPs, Logistics Support Analysis, and overall logistics planning of other "ilities."

Functional Responsibility: Guides users in the development and/or modification of ADP/information systems life cycle support concepts and documentation. Performs as senior task leader. Directs Logistician II efforts. Monitors task performance and schedules. Responsible for task completion.

Minimum Education: Bachelors degree or additional five years ADP/information systems acquisition logistics experience.

Commercial Job Title: Logistician IV

Minimum/General Experience: Ten years experience in major wholesale/retail logistics information systems. Experience must include working knowledge of user applications, business process improvement concepts, and future trends in the logistics discipline. Specialized experience must include acquisition logistics as it applies to large-scale systems that span the entire spectrum of development and application. Must have a complete understanding of broad logistics concepts. Shall be knowledgeable of government regulations, manuals, technical orders, standards and industry publications relating to logistics support required to perform the task.

Functional Responsibility: Guides users in identifying new concepts to automate logistics processes. Supports development of new applications to meet existing requirements for automation of maintenance, supply and transportation systems, including logistics systems analysis tools. Performs at the senior project/program level. Oversees Logistician II, III efforts.

Minimum Education: Masters degree required. Six years relevant experience may be substituted for the Masters degree. The six years relative experience Masters equivalency will not include ten years experience requirement. Relevant experience may not be substituted for the Bachelors degree.

Commercial Job Title: Network Engineer I

Minimum General Experience: One year experience in an IT network environment

Functional Responsibility: Assists in the development and maintenance of network communications. Uses knowledge of LAN/WAN systems to help design and install internal and external networks. Tests and evaluates network systems to eliminate problems and make improvements. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Network Engineer II

Minimum General Experience: Two years experience in an IT network environment with at least one performing network engineering tasks.

Functional Responsibility: Assists in the development and maintenance of network communications. Uses knowledge of LAN/WAN systems to help design and install internal and external networks. Tests and evaluates network systems to eliminate problems and make improvements. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Network Engineer/Analyst

Minimum/General Experience: Five years experience in computer systems hardware and software analysis, information systems application development, communication network management, database management, or host/enterprise management. Working knowledge and/or familiarity with the military and federal government Common Operating Environment (COE), military and federal government acquisition practices and policies.

Functional Responsibility: Guides user in the development and programming of LAN and COE software applications including technical documentation to support command and control functions. Directs Jr. Network Engineer/Analyst efforts. Monitors task performance and schedules.

Minimum Education: Bachelors degree in computer science, software engineering, mathematics or related computer system discipline. An additional five years experience in systems engineering or information systems engineering may be substituted for a Bachelors degree.

Commercial Job Title: PC Technician I

Minimum General Experience: One year experience in an IT technology environment specifically in PC desktop support.

Functional Responsibility: Maintains, analyzes, troubleshoots, and repairs computer systems, hardware and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project lead or manager.

Minimum Education: Associates degree in related area or comparable experience.

Commercial Job Title: PC Technician II

Minimum General Experience: Two years experience in an IT technology environment specifically in PC desktop support.

Functional Responsibility: Maintains, analyzes, troubleshoots, and repairs computer systems, hardware and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project lead or manager. A certain degree of creativity and latitude is required.

Minimum Education: Associates degree in related area or comparable experience.

Commercial Job Title: PC Technician III

Minimum General Experience: Four years experience in an IT technology environment specifically in PC desktop support.

Functional Responsibility: Maintains, configures, analyzes, troubleshoots, and repairs computer systems, hardware and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project lead or manager. A wide degree of creativity and latitude is expected.

Minimum Education: Associates degree in related area or comparable experience.

Commercial Job Title: Program Manager I

Minimum/General Experience: Five years experience in ADP/information systems program/project planning, organization, direction, and control. Understanding of military and federal IT system acquisition and management process, procedures, regulations, and documentation. Thorough understanding of federal budget development, management and execution process. Understanding of federal IT program risk management techniques and procedures.

Functional Responsibility: Guides users in the management and execution of federal ADP/information systems programs. Manages technical and administrative contractor staff assigned to program/project. Senior corporate official responsible for ADP/information systems program resource management on a day-to-day basis. Interfaces with government ADP/information systems program managers to determine requirements and allocate resources. Manages small-to-medium size (15-25 staff member range) programs involving complex tasking and delivery schedules.

Minimum Education: B.S. or B.A. in an engineering or management discipline. Ten additional years of specific ADP/information systems program/project management experience may be substituted for the Bachelors degree.

Commercial Job Title: Program Manager II

Minimum/General Experience: Ten years experience in ADP/information systems program/project planning, organization, direction, and control. Understanding of military and federal IT system acquisition and management process, procedures, regulations, and documentation. Thorough

understanding of federal budget development, management and execution process.
Understanding of federal IT programs risk management techniques and procedures.

Functional Responsibility: Guides users in the management and execution of federal ADP/information systems programs. Manages technical and administrative contractor staff assigned to program/project. Senior corporate official responsible for ADP/information systems program resource management on a day-to-day basis. Interfaces with government ADP/information systems program managers to determine requirements and allocate resources. Manages large, technically complex programs (over 25 staff members) requiring senior management experience and decision-making skills, and corporate resource allocation authority.

Minimum Education: B.S. or B.A. and Masters degree in an engineering or management discipline. Five additional years of specific ADP/information systems program/project management experience may be substituted for the Masters degree.

Commercial Job Title: Program Manager III

Minimum/General Experience: Fifteen years experience in ADP/information systems program/project planning, organization, direction, and control. Understanding of military and federal IT system acquisition and management process, procedures, regulations, and documentation. Thorough understanding of federal budget development, management and execution process. Understanding of federal IT programs risk management techniques and procedures.

Functional Responsibility: Guides users in the management and execution of federal ADP/information systems programs. Manages technical and administrative contractor staff assigned to program/project. Senior corporate official responsible for ADP/information systems program resource management on a day-to-day basis. Interfaces with government ADP/information systems program managers to determine requirements and allocate resources. Manages large, technically complex programs (over 25 staff members) requiring senior management experience and decision-making skills, and corporate resource allocation authority.

Minimum Education: B.S or B.A. and Masters degree in an engineering or management discipline. Five additional years of specific ADP/information systems program/project management experience may be substituted for the Masters degree. An additional five years of relevant experience may be substituted for the Bachelors degree.

Commercial Job Title: Program Manager IV

Minimum/General Experience: Twenty years of professional ADP/Information system development and acquisition experience including supervisory or management assignments in ADP/information systems program/project planning, organization, direction, and control. Requires an understanding of military and federal IT system acquisition and management processes, procedures, regulations and documentation. Thorough knowledge of federal budget development, management and execution processes. Understanding of federal IT program risk management techniques and procedures.

Functional Responsibility: Plans, organizes and directs all project level activities. Ensures goals and objectives of the program are accomplished within contract terms and conditions. Interfaces

with client management personnel at a high level and is skilled in oral and written communications. This includes performance-based acquisition processes. Typically assists customers and users in the acquisition, analysis, selection, and implementation of DOD C2/information systems through participation in all processes of project focused Integrated Product Teams.

Minimum Education: B.S or B.A. degree in science, technology or management is required. An additional four years of professional experience developing, acquiring, deploying and supporting DoD C2/information systems (IS) or information technology (IT) programs may be substituted for the degree.

Commercial Job Title: Project Manager

Minimum General Experience: Five years experience in an IT technology environment as a project manager or lead.

Functional Responsibility: Designs, plans, and coordinates work teams. Provides technical support to project team members. Handles complex application features and technical designs. Designs and implements the components required for complex application features. Generally manages a group of applications systems analysts. Relies on experience and judgment to plan and accomplish goals. Typically reports to a senior manager.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Research and Development Specialty Engineer I

Minimum/General Experience: Four or more years working experience in the design of ADP/information systems safety engineering, human factors engineering, civil engineering/architecture, industrial engineering (manufacturing), reliability and maintainability (R&M) engineering, aeronautical engineering, quality engineering, test engineering, training, environmental engineering, Command and Control (C²) systems engineering, or electromagnetic compatibility (EMC) associated with ADP/information systems. Working knowledge and/or familiarity with military and federal government systems acquisition process.

Functional Responsibility: Guides users in the research, development and systems engineering of ADP/information systems including analyses and technical documentation development. Provides specialty engineering support to the development of ADP/information systems. Works under supervision of R&D Specialty Engineer II.

Minimum Education: Bachelors degree in engineering and government /industry training applicable to specialty. Acceptable substitute degrees in computer science, math or physics can be used in lieu of engineering degrees. An additional five years experience may be substituted for the Bachelors degree.

Commercial Job Title: Research and Development Specialty Engineer II

Minimum/General Experience: Ten or more years working experience in the design of ADP/information systems safety engineering, human factors engineering, civil engineering/architecture, industrial engineering (manufacturing), reliability and maintainability (R&M) engineering, aeronautical engineering, quality engineering, test engineering, training, environmental engineering, C² systems engineering, or electromagnetic compatibility (EMC)

associated with ADP/information systems. Working knowledge and/or familiarity with the military and federal government systems acquisition process.

Functional Responsibility: Guides users in the research, development and systems engineering of ADP/information systems including analyses and technical documentation development. Provides specialty engineering support to the development of ADP/information systems. Performs as senior task leader. Monitors task performance and schedules. Responsible for task completion. Directs Research and Development Specialty Engineer I.

Minimum Education: Bachelors degree and Masters degree in related technical discipline (i.e., information systems, computer science or engineering) and government/industry training applicable to specialty is required. An additional five years experience in systems engineering, information systems engineering or systems acquisition management may be substituted for a master's degree. Acceptable substitute degrees in computer science, math or physics can be used in lieu of engineering degrees. An additional five years experience may be substituted for the Bachelors degree.

Commercial Job Title: Scientific/Engineering Professional I

Minimum/General Experience: Five years experience working in a scientific field related to ADP/information systems. Full working knowledge and/or familiarity with ADP/information systems theory, research, development and testing.

Functional Responsibility: Guides users in the basic research and development phase of ADP/information systems. Guides users in the development of ADP/information systems theory and lab testing of information systems theory. Works under close supervision of Scientific/Engineering Professional II.

Minimum Education: Bachelors degree in a technical or scientific field related to the task order.

Commercial Job Title: Scientific/Engineering Professional II

Minimum/General Experience: Ten years experience working in a scientific field related to ADP/information systems. Full working knowledge and/or familiarity with ADP/information systems theory, research, development and testing. An acknowledged expert in the technical or scientific field of the task order.

Functional Responsibility: Guides users in the basic research and development phase of ADP/information systems. Guides users in the development of ADP/information systems theory and lab testing of information systems theory. Performs as senior task leader. Directs Scientific/Eng. Professional I efforts. Monitors task performance and schedules. Responsible for task completion.

Minimum Education: Bachelors degree and Masters degree in a technical or scientific field related to the task order.

Commercial Job Title: Senior Acquisition Specialist/Analyst

Minimum/General Experience: Fifteen years of working experience in engineering, business analysis, systems functional analysis, quality management, database development, acquisition and

acquisition strategy development, including source selection participation, international program development/translation/contracting, organizational strategic planning, or data administration/standardization related ADP/information systems. Specific experience in a minimum of one of the following areas is required: (a) Evaluating, developing, and improving ADP/information systems architectures using Business Reengineering/Business Process Improvement (BR/BPI) methods and modeling techniques. Developing “as-is” and “to-be” case models and performing cases analysis using the either government-approved modeling techniques and/or Commercial Off the Shelf (COTS) object oriented technology; (b) Facilitation, team building and long-range project planning, and/or hands-on facilitation and technology, experienced in using COTS GroupWare in a workshop environment; (c) Request for Proposal (RFP) preparation and/or review; and, (d) Data modeling techniques, data standardization, relational database design and management systems, data dictionaries, and/or data quality management methodologies and formal advanced training in FIPS Pub 184 methodology is required.

Functional Responsibility: Guides users in developing and/or updating acquisition documentation. Supports acquisition management decision-making process. Performs as senior project manager. Directs Acquisition Specialist III efforts. Monitors task performance and schedules. Utilizes Business Process Reengineering (BPR) methods in task performance.

Minimum Education: Bachelors degree and Masters degree in an appropriate technical or business discipline is required. An additional five years of experience in systems engineering or systems acquisition management may be substituted for the degrees.

Commercial Job Title: Senior Consultant

Minimum/General Experience: Fifteen years experience as a recognized expert in the systems acquisition field. Intimate, up-to-date knowledge and credentials in the subject area(s) for which support is being provided. Known reputation in the subject area, with recent participation in supporting the process, e.g., Automated Information Systems development and software applications, program management, engineering, contracting, test and evaluation, configuration management, etc. Must possess specific knowledge of the system acquisition cycle, including funding and approval channels. Must be able to interface effectively with senior government and contractor officials on all aspects of the program acquisition and support process. Shall possess excellent oral presentation and writing skills.

Functional Responsibility: Provides specialized expertise to client or government entity in meeting requirements associated with major programs/projects. Provides special expertise to government or contractor officials in meeting multiple requirements in which special skills are an integral part of the solution process. Interprets program requirements and develops alternate solutions for effectively meeting cost, schedule and control aspects of the program.

Minimum Education: Masters degree in a technical or business area or a Bachelors degree and seven years of experience relevant to the task order can be substituted for the Masters degree.

Commercial Job Title: Senior Functional Analyst

Minimum/General Experience: Twelve years experience in systems engineering, information technology, communications, systems functional analysis or related areas of expertise. Specific experience in functional decomposition of primary system functions and sub functions to determine

actions/tasks required to satisfy client needs. Ability to identify all internal and external functional interfaces, special knowledge and skills, or unique requirements associated with system development and performance. Specific skills in defining, refining, and integrating functional architectures.

Functional Responsibility: Guides users in defining actions or tasks and chronology of events associated with systems development or integration. Participates in Business Process Reengineering functions. Performs tradeoff studies and identification of deficiencies and solution candidates for problem areas. Develops risk and configuration management plans. Supports integration of new workflow management systems. Directs Functional Analyst efforts.

Minimum Education: Masters degree in engineering or computer science. Five years relevant experience in computer science or systems engineering may be substituted for the Masters degree, not to include the 12-year minimum experience requirement.

Commercial Job Title: Senior Functional Analyst II

Minimum/General Experience: Fifteen years experience in systems engineering, information technology, communications, systems functional analysis or related areas of expertise. Specific experience in functional decomposition of primary system functions and sub functions to determine actions/tasks required to satisfy client needs. Ability to identify all internal and external functional interfaces, special knowledge and skills, or unique requirements associated with system development and performance. Specific skills in defining, refining, and integrating functional architectures.

Functional Responsibility: Guides users in defining actions or tasks and chronology of events associated with systems development or integration. Participates in Business Process Reengineering functions. Performs tradeoff studies and identification of deficiencies and solution candidates for problem areas. Develops risk and configuration management plans. Supports integration of new workflow management systems. Directs Mid Functional Analyst efforts. Serves as liaison between the contractual staff and the customer.

Minimum Education: Bachelors degree in engineering or computer science. Five years relevant experience in computer science or systems engineering may be substituted for the Bachelors degree, not to include the 15 year minimum experience requirement.

Commercial Job Title: Senior Network Engineer

Minimum/General Experience: Ten years experience in computer systems hardware and software analysis, information systems application development, communication network management, database management, or host/enterprise management, C² operations, system test, and/or Software Quality Assurance (SQA) discipline. When SQA experience is applicable, it will include SQA planning, implementation of procedures, program manning and performance and/or management of SQA reviews. Working knowledge and/or familiarity with the military and federal government Common Operating Environment (COE), military and federal government acquisition practices and policies.

Functional Responsibility: Guides user in the development and programming of LAN and COE software applications including technical documentation to support command and control functions.

Performs as senior task leader. Directs Network Engineer efforts. Monitors task performance and schedules. Responsible for task completion.

Minimum Education: Bachelors degree and Masters degree in computer science, software engineering, mathematics or related computer system discipline. An additional 10 years experience in systems engineering or information systems engineering or 5 years experience and Microsoft certifications, may be substituted for a Masters and Bachelors degree. Acceptable substitute degrees in engineering or physics can be used in lieu of computer science degrees.

Commercial Job Title: Senior Program Analyst

Minimum/General Experience: Ten years experience in a specialized subject area or field of expertise. Must demonstrate a state of the art understanding of the specific subject matter required for the task. Must possess a detailed knowledge of the applicable concepts, practices and processes stipulated for the function being evaluated.

Functional Responsibility: Provides in-depth, expert analyses concerning the subject matter of the task. Applies experience in a specialized technical area or business field, such as Acquisition Management, Business Planning, Information Systems Configuration, e.g., compliance with Defense Information Infrastructure/Common Operating Environment (DII/COE), Business Process Reengineering, Program Management, or other areas as required by the task. Assists users with the development and implementation of program plans and strategies, including process improvement procedures, and development of workflow management systems.

Minimum Education: Masters degree in a technical or business area or a Bachelors degree and seven years of relevant experience.

Commercial Job Title: Senior Systems Analyst I

Minimum/General Experience: Thirteen or more years experience in evaluation, developing and/or analyzing information systems (IS) or information technology (IT) applied to information architectures/information warfare. This includes the use of client-server systems, distributed databases, both wide-area and local-area communications, and performance-based acquisition process.

Functional Responsibility: Guides users in the analysis, evaluation, selection, and implementation of ADP/information systems. Performs as senior task leader. Monitors task performance and schedules. Responsible for task completion. Interfaces with customer to perform task reviews. Directs Systems Analyst efforts

Minimum Education: Bachelors degree and Masters degree in related technical discipline (i.e., information systems, computer science or engineering) is required. An additional five years experience in systems engineering, information systems engineering or systems acquisition analyst may be substituted for a Masters degree. An additional five years experience maybe substituted for a Bachelors degree.

Commercial Job Title: Systems Administrator I

Minimum General Experience: Two years experience in an IT technology environment as a systems administrator.

Functional Responsibility: Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project lead or manager.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Systems Administrator II

Minimum General Experience: Three years experience in an IT technology environment as a systems administrator.

Functional Responsibility: Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project lead or manager. A certain degree of creativity and latitude is required.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Systems Analyst

Minimum/General Experience: Ten or more years experience in evaluation, developing and/or analyzing information systems (IS) or information technology (IT) applied to information architectures/information warfare. This includes the use of client-server systems, distributed databases, both wide-area and local-area communications, and performance-based acquisition process.

Functional Responsibility: Guides users in the analysis, evaluation, selection, and implementation of ADP/information systems. Performs as task leader. Monitors task performance and schedules. Responsible for task completion. Directs Jr. Systems Analyst II efforts

Minimum Education: Bachelors degree in related technical discipline (i.e., information systems, computer science or engineering) is required. An additional five years experience in systems engineering, information systems engineering or systems acquisition analyst may be substituted for a Bachelor's degree.

Commercial Job Title: Systems Application Developer

Minimum/General Experience: Six years experience in the design and development of applications software. Experience shall include software development environments such as Oracle Designer and Oracle Developer, and relational database management systems. Understanding of Web technology and development tools; microcomputing operating systems as well as minicomputing operating systems; LAN/WAN fundamentals; TCP/IP communications fundamentals; and National Security Standards for military information systems.

Functional Responsibility: Guides user in the development, design, and programming of applications software, LAN/WAN and COE software applications including technical documentation to support command and control functions. Monitors task performance and schedules. Responsible for task completion.

Minimum Education: Bachelors degree in computer science, software engineering, mathematics or related computer system discipline. An additional five years experience in systems engineering or information systems engineering may be substituted for a Bachelors degree.

Commercial Job Title: Technical Analyst II

Minimum/General Experience: Three years of experience supporting financial, schedule or technical analysis of government system acquisition programs. Preferred candidate has at least one year of directly relevant experience in a focused specialty area.

Functional Responsibility: Performs varied and difficult tasking under staff supervision. Assignments may be well defined or fairly diverse and complex requiring some originality and ingenuity. General knowledge of technical or project related disciplines supporting system development, acquisition, deployment or sustainment tasking and participation in task teams to accomplish common goals is expected.

Minimum Education: High School Diploma is required. Completion of technical school or certification in a relevant specialization is desirable.

Commercial Job Title: Technical Analyst IV

Minimum/General Experience: Fifteen years of experience supporting financial, schedule, or technical analysis of government system acquisition programs.

Functional Responsibility: Plans, conducts, supervises or manages moderately complex projects under minimal supervision. Assignments are broad in nature and may encompass widely differing disciplines supporting the overall goal of system acquisition program/project planning, organization, direction, and control. Has a thorough understanding of government C2 and IT system acquisition and management processes, procedures, regulations, and documentation. Assists clients in management and execution of government C2/information systems acquisition programs. Interfaces with government C2/information systems program staff to determine requirements and allocate resources. Manages small-to-medium size projects involving complex task coordination and scheduling requirements.

Minimum Education: B.S. or B.A. degree in science, technology or business. An additional five years of program specific experience in developing and deploying C2/information systems may be substituted for the degree.

Commercial Job Title: Technical Data Specialist

Minimum/General Experience: Three years experience in technical information processing/cataloging. Experience in maintaining library services function, including maintenance of technical orders, requisition processing and customer support. Familiarity with automated information systems, e.g., Security Assistance Management Information System (SAMIS) and technical information databases.

Functional Responsibility: Supports users in the identification and acquisition of technical information for specific functional areas, e.g., military aircraft. Processes requisitions for technical information in support of foreign military sales and systems maintenance. Maintains Management Information Systems for automated data retrieval and update.

Minimum Education: Associate degree in a technical discipline related to the task order.

Commercial Job Title: Test Engineer IV

Minimum/General Experience: Ten years experience in the technical area, e.g., computer hardware, software, communications, radar, etc. Must be knowledgeable in specific disciplines required for the task, such as local area networks, reliability and maintainability, safety, test and evaluation, quality assurance, systems acquisition, manufacturing, data communications, etc. Shall be knowledgeable of government regulations, manuals, technical orders, standards and industry publications relating to the discipline required to perform the task.

Functional Responsibility: Guides users in accomplishing specific test and evaluation tasks (e.g., radar-engineering, satellite downlink systems, local area networks (LAN), automated information systems, reliability and maintainability, electromagnetic compatibility, safety, etc. Performs at the senior project/program level.

Minimum Education: Masters degree in engineering. Six years relevant experience may be substituted for the Masters degree, not to include the seven-year minimum experience requirement. Relevant experience may not be substituted for the Bachelors degree.

Commercial Job Title: UNIX Systems Administrator I

Minimum General Experience: One year experience in an IT technology environment as a Unix systems administrator.

Functional Responsibility: Responsible for the installation, configuration, and maintenance of UNIX operating systems. Analyzes and resolves problems associated with server hardware UNIX, applications software. Detects, diagnoses, and reports UNIX related problems on servers. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Recognizes and troubleshoots problems with server hardware and applications software. Requires knowledge of computer operations and familiarity with shell and kernel programming. Reports to a project lead or manager.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: UNIX Systems Administrator II

Minimum General Experience: Four years experience in an IT technology environment as a Unix systems administrator.

Functional Responsibility: Responsible for the installation, configuration, and maintenance of UNIX operating systems. Analyzes and resolves problems associated with server hardware UNIX, applications software. Detects, diagnoses, and reports UNIX related problems on servers. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies

on instructions and pre-established guidelines to perform the functions of the job. Recognizes and troubleshoots problems with server hardware and applications software. Establishes and documents standards and procedures for management review. Requires extensive knowledge of computer operations and familiarity with shell and kernel programming. Reports to a project lead or manager.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Web Software Developer I

Minimum General Experience: 2 years experience developing web sites using commonly accepted web development tools.

Functional Responsibility: Designs, develops, and implements software packages for web sites. Troubleshoots, debugs and implements software code. Has knowledge of standard concepts, practices, and procedures within a particular field (i.e., SQL, C++, HTML, CGI, Sharepoint, ASP.NET and JavaScript). Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project lead or manager. A certain degree of creativity and latitude required.

Minimum Education: B.S. or B.A. in related area or comparable experience.

Commercial Job Title: Web Software Developer II

Minimum General Experience: Three years experience developing web sites using commonly accepted web development tools.

Functional Responsibility: Consults with clients and other project team members to design, build and manage web sites. Develops installation programs for websites. May negotiate contracts/agreements with software vendors and other internet companies. Has knowledge of a variety of concepts, practices, and procedures within a particular field (i.e., SQL, C++, HTML, CGI, Sharepoint, ASP.NET and JavaScript). Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project lead or manager. A wide degree of creativity and latitude is expected.

Minimum Education: B.S. or B.A. in related area or comparable experience.

SERVICES PRICE LIST

LABOR RATES (10/8/07 to 10/7/08)

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Acquisition Specialist I	\$ 43.12	\$ 37.73
Acquisition Specialist II	\$ 56.61	\$ 49.55
Acquisition Specialist III	\$ 72.76	\$ 63.67
Administrative Specialist I	\$ 27.51	\$ 23.18
Administrative Specialist II	\$ 44.03	\$ 38.50
Analyst IV	\$ 104.03	\$ 91.26
Client/Server Support Analyst	\$ -	\$ 81.67
Communications Engineer/Specialist I	\$ 55.03	\$ 48.16
Communications Engineer/Specialist II	\$ 59.77	\$ 52.31
Communications Engineer/Specialist III	\$ 71.75	\$ 62.77
Computer Operations Manager	\$ -	\$ 88.95
Computer Systems Engineer/Analyst I	\$ 44.43	\$ 38.87
Computer Systems Engineer/Analyst II	\$ 46.74	\$ 40.89
Computer Systems Engineer/Analyst III	\$ 59.40	\$ 51.97
Consultant	\$ 101.50	\$ 89.04
Data Entry Clerk I	\$ -	\$ 17.81
Financial Management Specialist I	\$ 45.11	\$ 39.45
Functional Analyst	\$ 62.35	\$ 49.88
Functional Analyst II	\$ 67.36	\$ 59.09
Graphics Specialist II	\$ 48.91	\$ 42.79
Graphics Specialist III	\$ -	\$ 49.34
Help Desk Specialist I	\$ -	\$ 37.09
Help Desk Specialist II	\$ -	\$ 45.03
Help Desk Specialist III	\$ -	\$ 51.56
Information Systems Analyst I	\$ 53.61	\$ 46.92
Information Systems Analyst II	\$ 62.81	\$ 54.96
Information Systems Subject Matter Expert/ Consultant	\$ -	\$ 98.75
Information Systems Training Specialist I	\$ -	\$ 39.59
Jr. Systems Analyst II	\$ 76.06	\$ 66.74
LAN/WAN Administrator	\$ -	\$ 59.08
Logistician I	\$ 45.11	\$ 39.45
Logistician II	\$ 57.19	\$ 50.05
Logistician IV	\$ 80.97	\$ 64.78
Network Engineer I	\$ -	\$ 52.28

LABOR RATES (10/8/07 to 10/7/08) continued
Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Network Engineer II	\$ -	\$ 66.45
Network Engineer/Analyst	\$ 91.02	\$ 79.82
PC Technician I	\$ -	\$ 36.95
PC Technician II	\$ -	\$ 40.18
PC Technician III	\$ -	\$ 50.04
Program Manager I	\$ 71.67	\$ 62.71
Program Manager II	\$ 82.61	\$ 72.31
Program Manager III	\$ 110.71	\$ 97.19
Program Manager IV	\$ -	\$ 115.54
Project Manager	\$ -	\$ 70.41
Research & Development Specialty Engineer I	\$ 46.29	\$ 39.20
Research & Development Specialty Engineer II	\$ 62.81	\$ 54.96
Scientific/Engineer Professional I	\$ 64.29	\$ 56.24
Scientific/Engineer Professional II	\$ 70.45	\$ 61.64
Senior Acquisition Specialist/Analyst	\$ 173.94	\$ 152.58
Senior Consultant	\$ 118.42	\$ 103.86
Senior Functional Analyst	\$ 93.49	\$ 74.80
Senior Functional Analyst II	\$ 101.00	\$ 88.61
Senior Network Engineer	\$ 114.10	\$ 100.08
Senior Program Analyst	\$ 110.31	\$ 91.93
Senior Systems Analyst I	\$ 103.66	\$ 90.91
Systems Administrator I	\$ -	\$ 50.02
Systems Administrator II	\$ -	\$ 57.10
Systems Analyst	\$ 94.93	\$ 83.27
Systems Application Developer	\$ 110.50	\$ 96.91
Technical Analyst II	\$ -	\$ 63.50
Technical Analyst IV	\$ -	\$ 103.75
Technical Data Specialist	\$ 45.86	\$ 36.69
Test Engineer IV	\$ 89.88	\$ 71.89
UNIX Systems Administrator I	\$ -	\$ 55.41
UNIX Systems Administrator II	\$ -	\$ 71.59
Web Software Developer I	\$ -	\$ 54.05
Web Software Developer II	\$ -	\$ 65.78

LABOR RATES (10/8/08 to 10/7/09)

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Acquisition Specialist I	\$ 44.63	\$ 39.05
Acquisition Specialist II	\$ 58.60	\$ 51.28
Acquisition Specialist III	\$ 75.31	\$ 65.90
Administrative Specialist I	\$ 28.47	\$ 24.00
Administrative Specialist II	\$ 45.57	\$ 39.85
Analyst IV	\$ 107.67	\$ 94.45
Client/Server Support Analyst	\$ -	\$ 84.53
Communications Engineer/Specialist I	\$ 56.96	\$ 49.84
Communications Engineer/Specialist II	\$ 61.86	\$ 54.14
Communications Engineer/Specialist III	\$ 74.26	\$ 64.97
Computer Operations Manager	\$ -	\$ 92.06
Computer Systems Engineer/Analyst I	\$ 45.99	\$ 40.24
Computer Systems Engineer/Analyst II	\$ 48.38	\$ 42.32
Computer Systems Engineer/Analyst III	\$ 61.48	\$ 53.79
Consultant	\$ 105.06	\$ 92.16
Data Entry Clerk I	\$ -	\$ 18.44
Financial Management Specialist I	\$ 46.68	\$ 40.84
Functional Analyst	\$ 64.53	\$ 51.62
Functional Analyst II	\$ 69.72	\$ 61.16
Graphics Specialist II	\$ 50.62	\$ 44.29
Graphics Specialist III	\$ -	\$ 51.07
Help Desk Specialist I	\$ -	\$ 38.39
Help Desk Specialist II	\$ -	\$ 46.61
Help Desk Specialist III	\$ -	\$ 53.37
Information Systems Analyst I	\$ 55.49	\$ 48.56
Information Systems Analyst II	\$ 65.01	\$ 56.88
Information Systems Subject Matter Expert/ Consultant	\$ -	\$ 102.21
Information Systems Training Specialist I	\$ -	\$ 40.97
Jr. Systems Analyst II	\$ 78.72	\$ 69.07
LAN/WAN Administrator	\$ -	\$ 61.15
Logistician I	\$ 46.68	\$ 40.84
Logistician II	\$ 59.20	\$ 51.80
Logistician IV	\$ 83.80	\$ 67.05
Network Engineer I	\$ -	\$ 54.11

LABOR RATES (10/8/08 to 10/7/09) *continued*

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Network Engineer II	\$ -	\$ 68.77
Network Engineer/Analyst	\$ 94.20	\$ 82.61
PC Technician I	\$ -	\$ 38.24
PC Technician II	\$ -	\$ 41.58
PC Technician III	\$ -	\$ 51.79
Program Manager I	\$ 74.18	\$ 64.90
Program Manager II	\$ 85.51	\$ 74.84
Program Manager III	\$ 114.59	\$ 100.59
Program Manager IV	\$ -	\$ 119.58
Project Manager	\$ -	\$ 72.88
Research & Development Specialty Engineer I	\$ 47.91	\$ 40.57
Research & Development Specialty Engineer II	\$ 65.01	\$ 56.88
Scientific/Engineer Professional I	\$ 66.54	\$ 58.21
Scientific/Engineer Professional II	\$ 72.92	\$ 63.80
Senior Acquisition Specialist/Analyst	\$ 180.03	\$ 157.92
Senior Consultant	\$ 122.57	\$ 107.50
Senior Functional Analyst	\$ 96.76	\$ 77.42
Senior Functional Analyst II	\$ 104.53	\$ 91.71
Senior Network Engineer	\$ 118.09	\$ 103.59
Senior Program Analyst	\$ 114.17	\$ 95.15
Senior Systems Analyst I	\$ 107.28	\$ 94.10
Systems Administrator I	\$ -	\$ 51.77
Systems Administrator II	\$ -	\$ 59.10
Systems Analyst	\$ 98.25	\$ 86.18
Systems Application Developer	\$ 114.36	\$ 100.30
Technical Analyst II	\$ -	\$ 65.72
Technical Analyst IV	\$ -	\$ 107.38
Technical Data Specialist	\$ 47.47	\$ 37.97
Test Engineer IV	\$ 93.03	\$ 74.41
UNIX Systems Administrator I	\$ -	\$ 57.35
UNIX Systems Administrator II	\$ -	\$ 74.10
Web Software Developer I	\$ -	\$ 55.94
Web Software Developer II	\$ -	\$ 68.09

LABOR RATES (10/8/09 to 10/7/10)

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Acquisition Specialist I	\$ 46.19	\$ 40.41
Acquisition Specialist II	\$ 60.65	\$ 53.07
Acquisition Specialist III	\$ 77.94	\$ 68.21
Administrative Specialist I	\$ 29.47	\$ 24.84
Administrative Specialist II	\$ 47.16	\$ 41.24
Analyst IV	\$ 111.44	\$ 97.76
Client/Server Support Analyst	\$ -	\$ 87.49
Communications Engineer/Specialist I	\$ 58.95	\$ 51.59
Communications Engineer/Specialist II	\$ 64.03	\$ 56.03
Communications Engineer/Specialist III	\$ 76.86	\$ 67.24
Computer Operations Manager	\$ -	\$ 95.28
Computer Systems Engineer/Analyst I	\$ 47.60	\$ 41.64
Computer Systems Engineer/Analyst II	\$ 50.07	\$ 43.81
Computer Systems Engineer/Analyst III	\$ 63.63	\$ 55.67
Consultant	\$ 108.73	\$ 95.38
Data Entry Clerk I	\$ -	\$ 19.08
Financial Management Specialist I	\$ 48.32	\$ 42.26
Functional Analyst	\$ 66.79	\$ 53.43
Functional Analyst II	\$ 72.16	\$ 63.30
Graphics Specialist II	\$ 52.39	\$ 45.84
Graphics Specialist III	\$ -	\$ 52.85
Help Desk Specialist I	\$ -	\$ 39.74
Help Desk Specialist II	\$ -	\$ 48.24
Help Desk Specialist III	\$ -	\$ 55.24
Information Systems Analyst I	\$ 57.43	\$ 50.26
Information Systems Analyst II	\$ 67.29	\$ 58.87
Information Systems Subject Matter Expert/ Consultant	\$ -	\$ 105.78
Information Systems Training Specialist I	\$ -	\$ 42.41
Jr. Systems Analyst II	\$ 81.48	\$ 71.49
LAN/WAN Administrator	\$ -	\$ 63.29
Logistician I	\$ 48.32	\$ 42.26
Logistician II	\$ 61.27	\$ 53.62
Logistician IV	\$ 86.73	\$ 69.39
Network Engineer I	\$ -	\$ 56.00

LABOR RATES (10/8/09 to 10/7/10) *continued*

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Network Engineer II	\$ -	\$ 71.18
Network Engineer/Analyst	\$ 97.50	\$ 85.50
PC Technician I	\$ -	\$ 39.58
PC Technician II	\$ -	\$ 43.04
PC Technician III	\$ -	\$ 53.61
Program Manager I	\$ 76.77	\$ 67.18
Program Manager II	\$ 88.50	\$ 77.46
Program Manager III	\$ 118.60	\$ 104.11
Program Manager IV	\$ -	\$ 123.77
Project Manager	\$ -	\$ 75.43
Research & Development Specialty Engineer I	\$ 49.58	\$ 41.99
Research & Development Specialty Engineer II	\$ 67.29	\$ 58.87
Scientific/Engineer Professional I	\$ 68.87	\$ 60.25
Scientific/Engineer Professional II	\$ 75.47	\$ 66.04
Senior Acquisition Specialist/Analyst	\$ 186.33	\$ 163.45
Senior Consultant	\$ 126.86	\$ 111.26
Senior Functional Analyst	\$ 100.15	\$ 80.13
Senior Functional Analyst II	\$ 108.19	\$ 94.92
Senior Network Engineer	\$ 122.23	\$ 107.21
Senior Program Analyst	\$ 118.17	\$ 98.48
Senior Systems Analyst I	\$ 111.04	\$ 97.39
Systems Administrator I	\$ -	\$ 53.58
Systems Administrator II	\$ -	\$ 61.17
Systems Analyst	\$ 101.69	\$ 89.20
Systems Application Developer	\$ 118.37	\$ 103.81
Technical Analyst II	\$ -	\$ 68.02
Technical Analyst IV	\$ -	\$ 111.14
Technical Data Specialist	\$ 49.13	\$ 39.30
Test Engineer IV	\$ 96.28	\$ 77.01
UNIX Systems Administrator I	\$ -	\$ 59.36
UNIX Systems Administrator II	\$ -	\$ 76.69
Web Software Developer I	\$ -	\$ 57.90
Web Software Developer II	\$ -	\$ 70.47

LABOR RATES (10/8/10 to 10/7/11)

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Acquisition Specialist I	\$ 47.81	\$ 41.83
Acquisition Specialist II	\$ 62.77	\$ 54.93
Acquisition Specialist III	\$ 80.67	\$ 70.60
Administrative Specialist I	\$ 30.50	\$ 25.70
Administrative Specialist II	\$ 48.82	\$ 42.69
Analyst IV	\$ 115.34	\$ 101.18
Client/Server Support Analyst	\$ -	\$ 90.55
Communications Engineer/Specialist I	\$ 61.01	\$ 53.39
Communications Engineer/Specialist II	\$ 66.27	\$ 58.00
Communications Engineer/Specialist III	\$ 79.55	\$ 69.59
Computer Operations Manager	\$ -	\$ 98.62
Computer Systems Engineer/Analyst I	\$ 49.26	\$ 43.10
Computer Systems Engineer/Analyst II	\$ 51.82	\$ 45.34
Computer Systems Engineer/Analyst III	\$ 65.86	\$ 57.62
Consultant	\$ 112.54	\$ 98.72
Data Entry Clerk I	\$ -	\$ 19.75
Financial Management Specialist I	\$ 50.01	\$ 43.74
Functional Analyst	\$ 69.13	\$ 55.30
Functional Analyst II	\$ 74.68	\$ 65.51
Graphics Specialist II	\$ 54.23	\$ 47.44
Graphics Specialist III	\$ -	\$ 54.70
Help Desk Specialist I	\$ -	\$ 41.13
Help Desk Specialist II	\$ -	\$ 49.93
Help Desk Specialist III	\$ -	\$ 57.17
Information Systems Analyst I	\$ 59.44	\$ 52.02
Information Systems Analyst II	\$ 69.64	\$ 60.93
Information Systems Subject Matter Expert/ Consultant	\$ -	\$ 109.49
Information Systems Training Specialist I	\$ -	\$ 43.89
Jr. Systems Analyst II	\$ 84.33	\$ 73.99
LAN/WAN Administrator	\$ -	\$ 65.50
Logistician I	\$ 50.01	\$ 43.74
Logistician II	\$ 63.41	\$ 55.49
Logistician IV	\$ 89.77	\$ 71.82
Network Engineer I	\$ -	\$ 57.96

LABOR RATES (10/8/10 to 10/7/11) *continued*

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Network Engineer II	\$ -	\$ 73.67
Network Engineer/Analyst	\$ 100.91	\$ 88.50
PC Technician I	\$ -	\$ 40.97
PC Technician II	\$ -	\$ 44.55
PC Technician III	\$ -	\$ 55.48
Program Manager I	\$ 79.46	\$ 69.53
Program Manager II	\$ 91.60	\$ 80.17
Program Manager III	\$ 122.75	\$ 107.75
Program Manager IV	\$ -	\$ 128.10
Project Manager	\$ -	\$ 78.07
Research & Development Specialty Engineer I	\$ 51.32	\$ 43.46
Research & Development Specialty Engineer II	\$ 69.64	\$ 60.93
Scientific/Engineer Professional I	\$ 71.28	\$ 62.36
Scientific/Engineer Professional II	\$ 78.11	\$ 68.35
Senior Acquisition Specialist/Analyst	\$ 192.85	\$ 169.17
Senior Consultant	\$ 131.30	\$ 115.15
Senior Functional Analyst	\$ 103.66	\$ 82.93
Senior Functional Analyst II	\$ 111.98	\$ 98.24
Senior Network Engineer	\$ 126.50	\$ 110.97
Senior Program Analyst	\$ 122.30	\$ 101.92
Senior Systems Analyst I	\$ 114.92	\$ 100.80
Systems Administrator I	\$ -	\$ 55.46
Systems Administrator II	\$ -	\$ 63.31
Systems Analyst	\$ 105.25	\$ 92.32
Systems Application Developer	\$ 122.51	\$ 107.44
Technical Analyst II	\$ -	\$ 70.40
Technical Analyst IV	\$ -	\$ 115.03
Technical Data Specialist	\$ 50.85	\$ 40.68
Test Engineer IV	\$ 99.65	\$ 79.71
UNIX Systems Administrator I	\$ -	\$ 61.44
UNIX Systems Administrator II	\$ -	\$ 79.37
Web Software Developer I	\$ -	\$ 59.92
Web Software Developer II	\$ -	\$ 72.94

LABOR RATES (10/8/11 to 10/7/12)

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Acquisition Specialist I	\$ 49.48	\$ 43.29
Acquisition Specialist II	\$ 64.97	\$ 56.85
Acquisition Specialist III	\$ 83.49	\$ 73.07
Administrative Specialist I	\$ 31.57	\$ 26.60
Administrative Specialist II	\$ 50.52	\$ 44.18
Analyst IV	\$ 119.37	\$ 104.72
Client/Server Support Analyst	\$ -	\$ 93.72
Communications Engineer/Specialist I	\$ 63.15	\$ 55.26
Communications Engineer/Specialist II	\$ 68.59	\$ 60.03
Communications Engineer/Specialist III	\$ 82.33	\$ 72.03
Computer Operations Manager	\$ -	\$ 102.07
Computer Systems Engineer/Analyst I	\$ 50.99	\$ 44.61
Computer Systems Engineer/Analyst II	\$ 53.64	\$ 46.93
Computer Systems Engineer/Analyst III	\$ 68.16	\$ 59.63
Consultant	\$ 116.48	\$ 102.18
Data Entry Clerk I	\$ -	\$ 20.44
Financial Management Specialist I	\$ 51.76	\$ 45.27
Functional Analyst	\$ 71.55	\$ 57.23
Functional Analyst II	\$ 77.29	\$ 67.81
Graphics Specialist II	\$ 56.13	\$ 49.10
Graphics Specialist III	\$ -	\$ 56.62
Help Desk Specialist I	\$ -	\$ 42.57
Help Desk Specialist II	\$ -	\$ 51.68
Help Desk Specialist III	\$ -	\$ 59.17
Information Systems Analyst I	\$ 61.52	\$ 53.84
Information Systems Analyst II	\$ 72.08	\$ 63.07
Information Systems Subject Matter Expert/ Consultant	\$ -	\$ 113.32
Information Systems Training Specialist I	\$ -	\$ 45.43
Jr. Systems Analyst II	\$ 87.28	\$ 76.58
LAN/WAN Administrator	\$ -	\$ 67.80
Logistician I	\$ 51.76	\$ 45.27
Logistician II	\$ 65.63	\$ 57.44
Logistician IV	\$ 92.91	\$ 74.34
Network Engineer I	\$ -	\$ 59.99

LABOR RATES (10/8/11 to 10/7/12) *continued*

Shown below are the labor categories and the per hour rates for both PESystems and government sites.

Information Technology Professional Services		
SIN 132-51, Class FPDS Labor Category	PESystems Site Hourly Rate	Government Site Hourly Rate
Network Engineer II	\$ -	\$ 76.25
Network Engineer/Analyst	\$ 104.45	\$ 91.59
PC Technician I	\$ -	\$ 42.40
PC Technician II	\$ -	\$ 46.11
PC Technician III	\$ -	\$ 57.42
Program Manager I	\$ 82.24	\$ 71.96
Program Manager II	\$ 94.80	\$ 82.97
Program Manager III	\$ 127.05	\$ 111.52
Program Manager IV	\$ -	\$ 132.58
Project Manager	\$ -	\$ 80.80
Research & Development Specialty Engineer I	\$ 53.11	\$ 44.98
Research & Development Specialty Engineer II	\$ 72.08	\$ 63.07
Scientific/Engineer Professional I	\$ 73.78	\$ 64.54
Scientific/Engineer Professional II	\$ 80.85	\$ 70.74
Senior Acquisition Specialist/Analyst	\$ 199.60	\$ 175.09
Senior Consultant	\$ 135.90	\$ 119.18
Senior Functional Analyst	\$ 107.28	\$ 85.83
Senior Functional Analyst II	\$ 115.89	\$ 101.68
Senior Network Engineer	\$ 130.93	\$ 114.85
Senior Program Analyst	\$ 126.58	\$ 105.49
Senior Systems Analyst I	\$ 118.95	\$ 104.33
Systems Administrator I	\$ -	\$ 57.40
Systems Administrator II	\$ -	\$ 65.52
Systems Analyst	\$ 108.93	\$ 95.55
Systems Application Developer	\$ 126.80	\$ 111.20
Technical Analyst II	\$ -	\$ 72.87
Technical Analyst IV	\$ -	\$ 119.05
Technical Data Specialist	\$ 52.63	\$ 42.10
Test Engineer IV	\$ 103.14	\$ 82.50
UNIX Systems Administrator I	\$ -	\$ 63.59
UNIX Systems Administrator II	\$ -	\$ 82.15
Web Software Developer I	\$ -	\$ 62.02
Web Software Developer II	\$ -	\$ 75.49

BLANKET PURCHASE AGREEMENTS (BPA)

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE (Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act _____ (Agency) and _____ (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Service Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPA's eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of bids and offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) Part 9.6.

This BPA will further decrease costs, reduce paperwork and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **government that works better and costs less.**

Signatures:

_____	_____	_____	_____
AGENCY	DATE	CONTRACTOR	DATE
			BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply contract number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER

*SPECIAL BPA

DISCOUNT/PRICE

(2) Delivery:

DESTINATION

**DELIVERY
SCHEDULE/DATES**

(3) The government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE POINT OF CONTACT

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract number;
- (c) BPA number;
- (d) Model number or National Stock Number (NSN);

- (e) Purchase order number;
- (f) Date of purchase;
- (g) Quantity, unit price, and extension of each item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of shipment.

- (9) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.